



**BOARD OF DIRECTORS  
FINANCE COMMITTEE MEETING AGENDA**

**TUESDAY, OCTOBER 01, 2019**

**1:00 PM – CLOSED SESSION @ HOSPITAL CONFERENCE ROOM**

**1:30 PM – OPEN SESSION @ HOSPITAL CONFERENCE ROOM**

**41870 GARSTIN DRIVE, BIG BEAR LAKE, CA. 92315**

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Copies of staff reports or other written documentation relating to each item of business referred to on this agenda are on file in the Chief Executive Officer's Office and are available for public inspection or purchase at 10 cents per page with advance written notice. In compliance with the Americans with Disabilities Act and Government Code Section 54954.2, if you need special assistance to participate in a District meeting or other services offered by the District, please contact Administration (909) 878-8214. Notification at least 48 hours prior to the meeting or time when services are needed will assist the District staff in assuring that reasonable arrangements can be made to provide accessibility to the meeting or service. **DOCUMENTS RELATED TO OPEN SESSION AGENDAS (SB 343)** Any public record, relating to an open session agenda item, that is distributed within 72 hours prior to the meeting is available for public inspection at the public counter located in the Administration Office, located at 41870 Garstin Drive, Big Bear Lake, CA 92315. For questions regarding any agenda item, contact Administration at (909) 878-8214.

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**OPEN SESSION**

1. **CALL TO ORDER** Donna Nicely, Treasurer
2. **ROLL CALL** Shelly Egerer, Executive Assistant
3. **ADOPTION OF AGENDA\***
4. **PUBLIC FORUM FOR CLOSED SESSION**  
Opportunity for members of the public to address the Committee on Closed Session items.  
*(Government Code Section 54954.3, there will be a three (3) minute limit per speaker. Any report or data required at this time must be requested in writing, signed and turned in to Administration. Please state your name and city of residence.)*
5. **ADJOURN TO CLOSED SESSION\***

**CLOSED SESSION**

1. **TRADE SECRETS: Pursuant to Health and Safety Code Section 32106, and Civil Code Section 3426.1**  
A. Discussion of Employee Healthcare Contract (Disclosure 10/01/19)
2. **REAL PROPERTY NEGOTIATIONS: \*Government Code Section 54956.8/TRADE SECRETS: \*Pursuant to Health and Safety Code Section 32106 and Civil Code Section 34266.1**  
A. Property Acquisition (Disclosure 10/01/19)

**OPEN SESSION**

1. **CALL TO ORDER** Donna Nicely, Treasurer
2. **RESULTS OF CLOSED SESSION\*** Donna Nicely, Treasurer

**3. PUBLIC FORUM FOR OPEN SESSION**

Opportunity for members of the public to address the Committee on Open Session items.

*(Government Code Section 54954.3, there will be a three (3) minute limit per speaker. Any report or data required at this time must be requested in writing, signed and turned in to Administration. Please state your name and city of residence.)*

**4. DIRECTORS COMMENTS**

**5. APPROVAL OF MINUTES**

A. September 04, 2019

**6. OLD BUSINESS\***

- None

**7. NEW BUSINESS\***

- None

**8. PRESENTATION AND REVIEW OF FINANCIAL STATEMENTS\***

A. August 2019 Finances

B. CFO Report

- Capital Expenditures (Major Items)
- Grant Writer Status Report
- BVCHD Employee Health Insurance / Clinic
- Managed Care Review
- TruBridge AR

**9. ADJOURNMENT\***

**\* Denotes Actions Items**

**BEAR VALLEY COMMUNITY HEALTHCARE DISTRICT  
BOARD OF DIRECTORS  
SPECIAL FINANCE COMMITTEE MEETING MINUTES  
41870 Garstin Drive, Big Bear Lake, CA 92315  
September 04, 2019**

**MEMBERS** Donna Nicely, Treasurer  
**PRESENT:** Peter Boss, M.D., President  
John Friel, CEO

Garth Hamblin, CFO  
Shelly Egerer, Exec. Asst.

**STAFF:** Kerri Jex

**COMMUNITY  
MEMBERS:**

**ABSENT:** None

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**OPEN SESSION**

**1. CALL TO ORDER:**

Board Member Nicely called the meeting to order at 12:00 p.m.

**2. ROLL CALL:**

Donna Nicely and Peter Boss, M.D. were present. Also present were John Friel, CEO, Garth Hamblin, CFO and Shelly Egerer, Executive Assistant.

**3. ADOPTION OF AGENDA:**

**Board Member Nicely motioned to adopt the September 04, 2019 Special Finance Committee Meeting Agenda as presented. Second by President Boss to adopt the September 04, 2019 Special Finance Committee Meeting Agenda as presented. Board Member Nicely called for a vote. A vote in favor of the motion was unanimously approved.**

- Board Member Nicely- yes
- President Boss- yes

**CLOSED SESSION**

**1. PUBLIC FORUM FOR CLOSED SESSION:**

Board Member Nicely opened the Hearing Section for Public Comment on Closed Session items at 12:00 p.m. Hearing no request to address the Finance Committee, Board Member Nicely closed the Hearing Section at 12:00 p.m.

**2. ADJOURN TO CLOSED SESSION:**

**Board Member Nicely motioned to adjourn to Closed Session at 12:01p.m. Second by President Boss to adjourn to Closed Session at 12:01 p.m. Board Member Nicely called for a vote. A vote in favor of the motion was unanimously approved.**

- Board Member Nicely- yes
- President Boss- yes

## **OPEN SESSION**

### **1. CALL TO ORDER:**

Board Member Nicely called the meeting to order at 12:30 p.m.

### **2. RESULTS OF CLOSED SESSION:**

Board Member Nicely stated there was no reportable action from Closed Session.

### **3. PUBLIC FORUM FOR OPEN SESSION:**

Board Member Nicely opened the Hearing Section for Public Comment on Open Session items at 12:30 p.m. Hearing no request to address the Finance Committee, Board Member Nicely closed the Hearing Section at 12:30 p.m.

### **4. DIRECTOR'S COMMENTS:**

- None

### **5. APPROVAL OF MINUTES:**

A. August 06, 2019

**Board Member Nicely motioned to approve August 06, 2019 minutes as presented. Second by President Boss to approve the August 06, 2019 minutes as presented. Board Member Nicely called for a vote. A vote in favor of the motion was unanimously approved.**

- Board Member Nicely- yes
- President Boss- yes

### **6. OLD BUSINESS:**

- None

### **7. NEW BUSINESS\***

- None

### **8. PRESENTATION AND REVIEW OF FINACIAL STATEMENTS\***

#### **A. July 2019 Finances:**

- Mr. Hamblin reported the following information:
  - Cash is remaining strong at \$28 million
  - Days cash on hand is 417
  - Surplus \$247,0000
  - Over in expenses due to Dental, Lab, and Pharmacy
    - Physician fee and supply expense
  - ER visits under budget
  - SNF patients are close to budget
  - Swing over budget
  - COH is going through staff changes and a hygienist has been out
  - Dr. Barzarga is no longer with the COH
  - AR days 63
  - Average daily revenue is building back up

## **B. CFO Report:**

- Mr. Hamblin reported the following information:
  - 2020 Employee Benefit Summary:
    - Beginning the renewal process of benefits
    - CalPERS is still a good place to be
    - BVCHD pays 100% of the employee premium
    - We have tried to obtain quotes from other organizations and will not provide benefits because we are with CalPERS
    - Continue to look at private companies
    - Anthem rates up 53%, increase in premium
    - Plan design for going self-insured would cost more than CalPERS
    - Dental plan is going to increase, and we are looking at other options
      - Ameritas increasing 19%, we are looking into principal for dental
      - Vision locked into for the year, no changes for the upcoming year
  - Culture of Ownership:
    - Developed task force on how to build ownership in our facility that goes with the BETA Heart program
    - Team of 8-10 attending a value training
- Board Member Nicely stated that she feels front line staff should be included in training, not just managers.
  - Capital Expenditures (Major Items):
    - Microsoft 365 has begun installation of current versions of software
    - Cyber insurance is being investigated
    - IT is tracking use of unknown emails and attachments that are being opened
  - District vehicle is under Capital Budget and has been purchased.
  - SNF tub replacement is installed, tile work is completed. Auxiliary donated \$20,000 for the tub and was under total budget.
  - AR Days:
    - The committee would like to get comparative data on what other hospitals are trending in AR days.

**Board Member Nicely motioned to approve the July 2019 Finance Report and CFO Report as presented. Second by Board Member Boss to approve the July 2019 Finance Report and CFO Report as presented. Board Member Nicely called for a vote. A vote in favor of the motion was unanimously approved.**

- Board Member Nicely- yes
- President Boss- yes

## **9. ADJOURNMENT\***

**Board Member Nicely motioned to adjourn the meeting at 12:59 p.m. Second by President Boss to adjourn the meeting. Board Member Nicely called for a vote. A vote in favor of the motion was unanimously approved.**

- Board Member Nicely- yes
- President Boss- yes

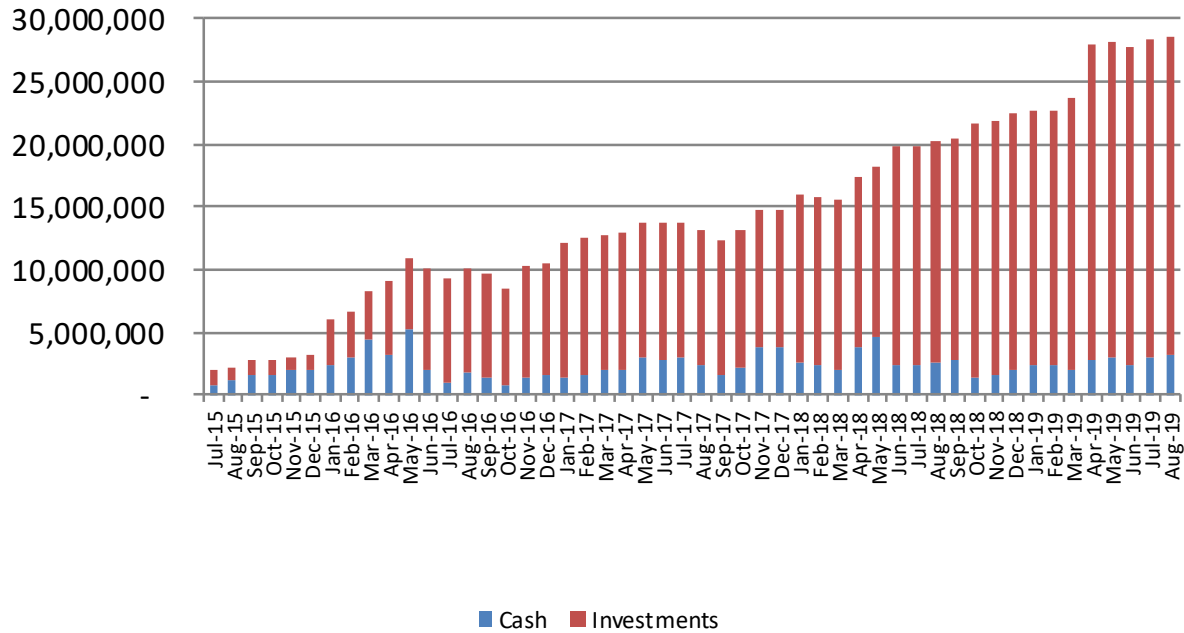


Finance Report  
August 2019 Results

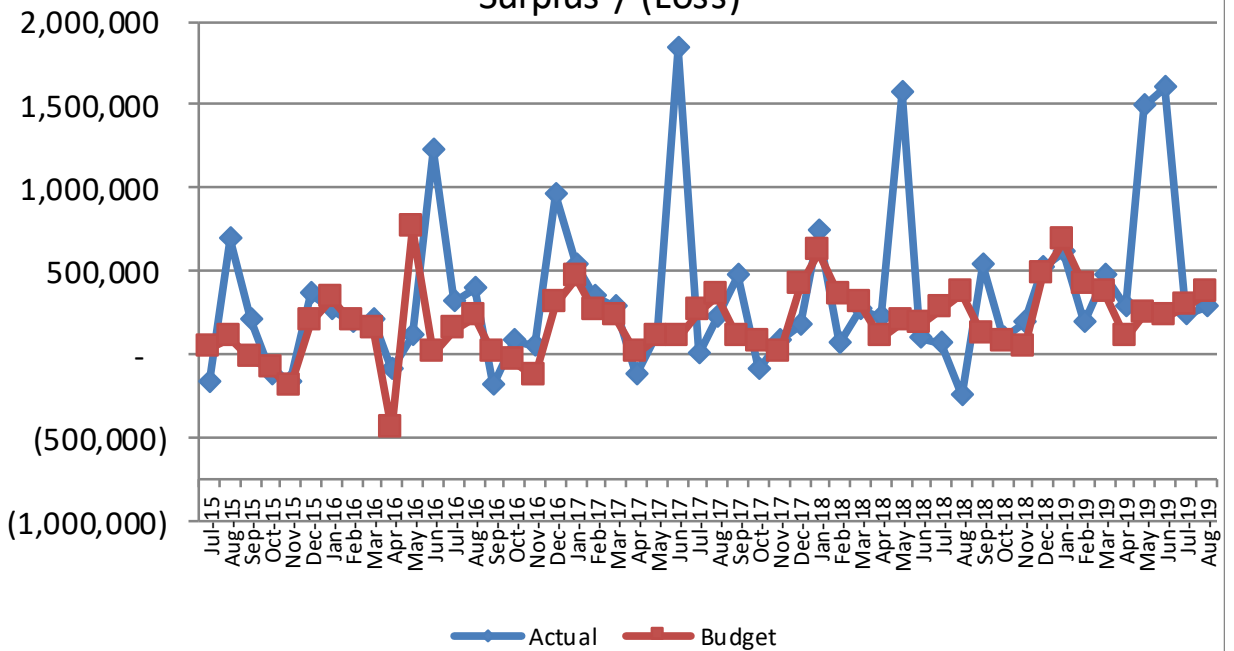
## Summary for August 2019

- Cash on hand \$ 3,178,068  
Investments \$25,298,992
- Days Cash on hand, including investments with LAIF – 430
- Surplus of \$291,483 for the month was under our budget of \$368,085
- Total Patient Revenue was under Budget by 2.3% for the month
- Net Patient Revenue was 3.3% under budget.
- Total Expenses were 2.6% lower than budget

### Cash & Investments

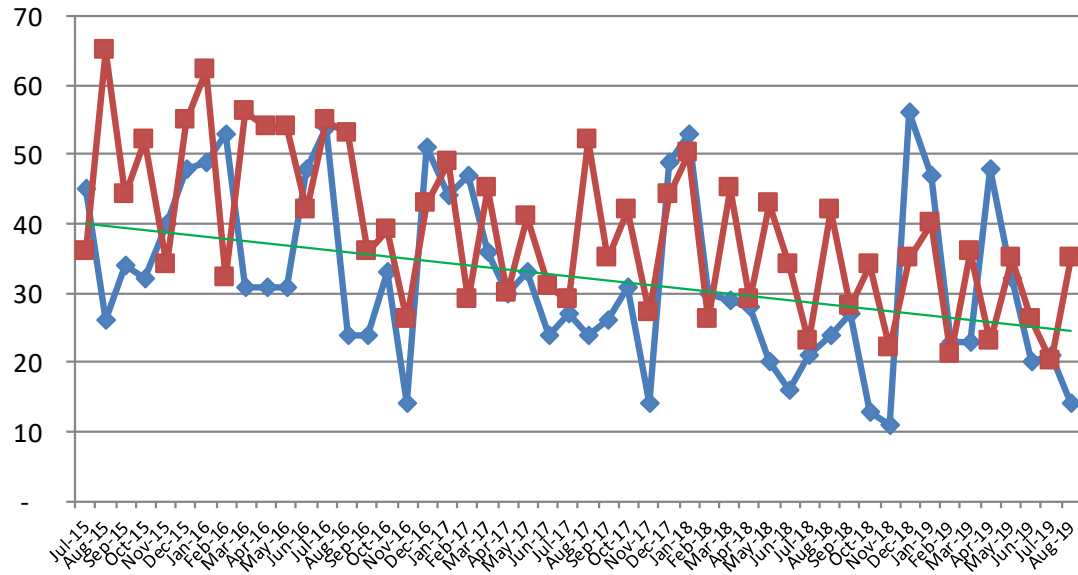


### Surplus / (Loss)



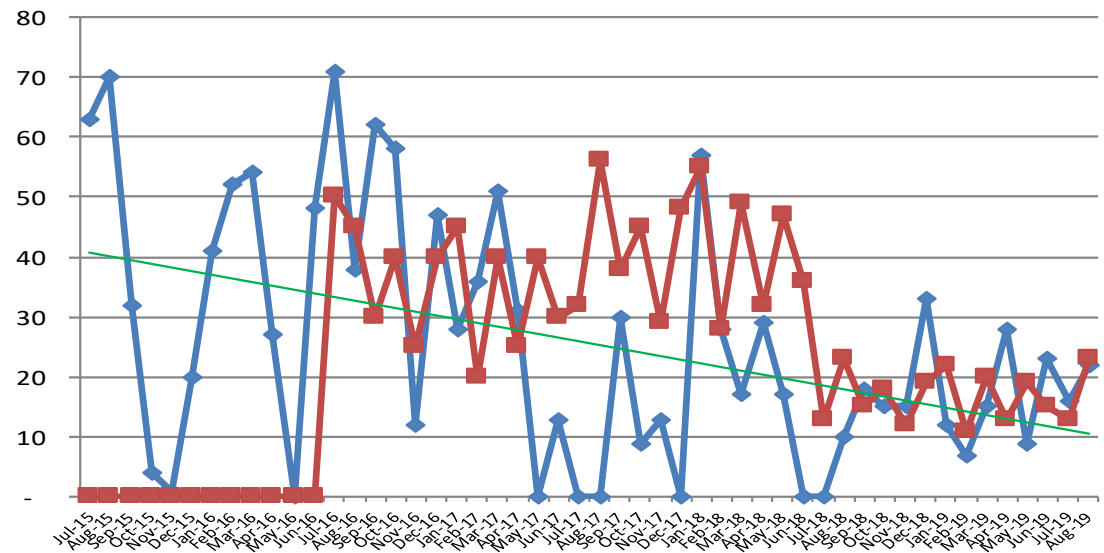


Patient Days - Acute



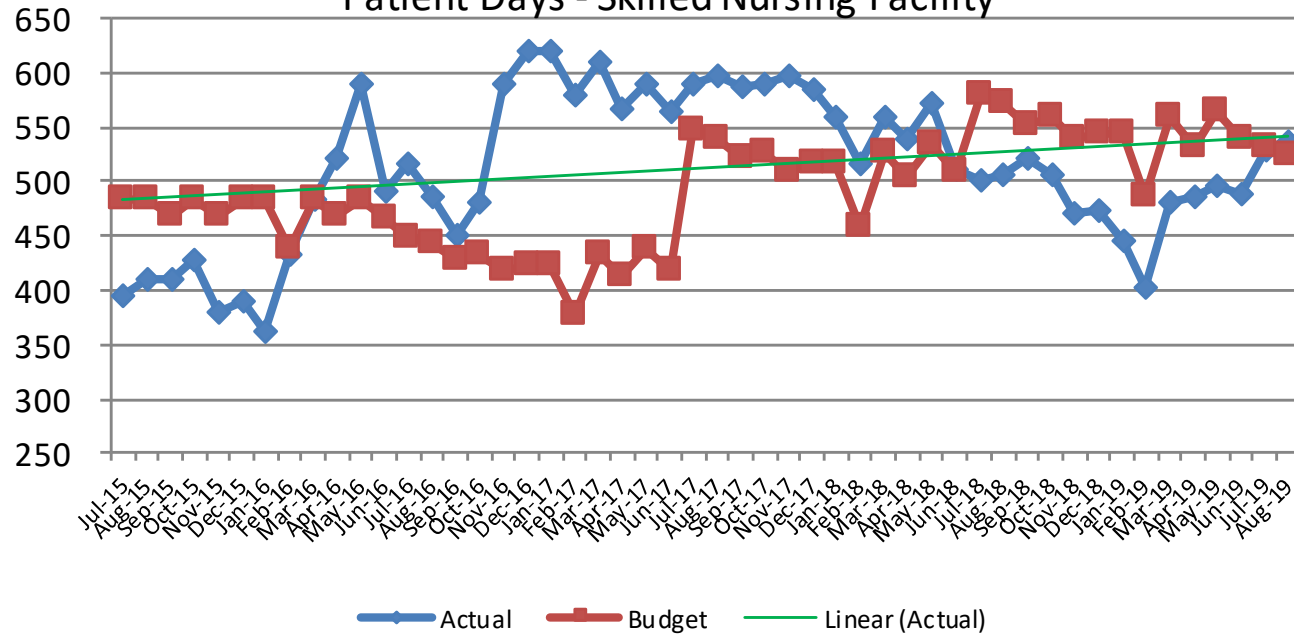
Actual Budget Linear (A

Patient Days - Swing

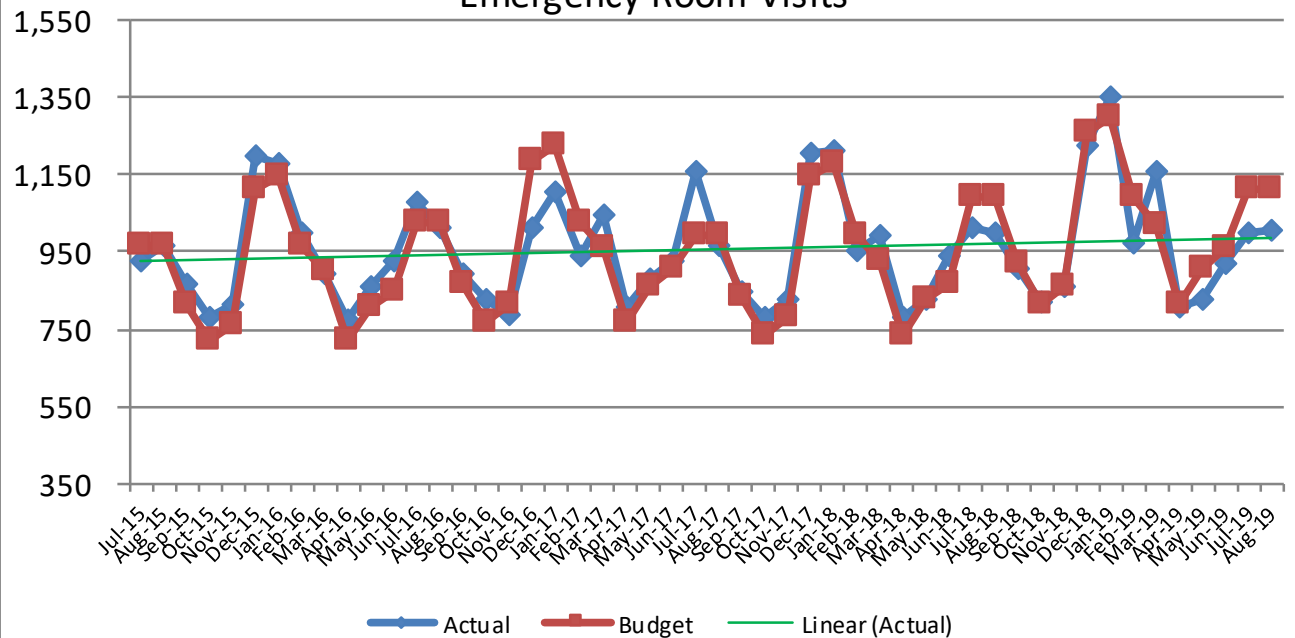


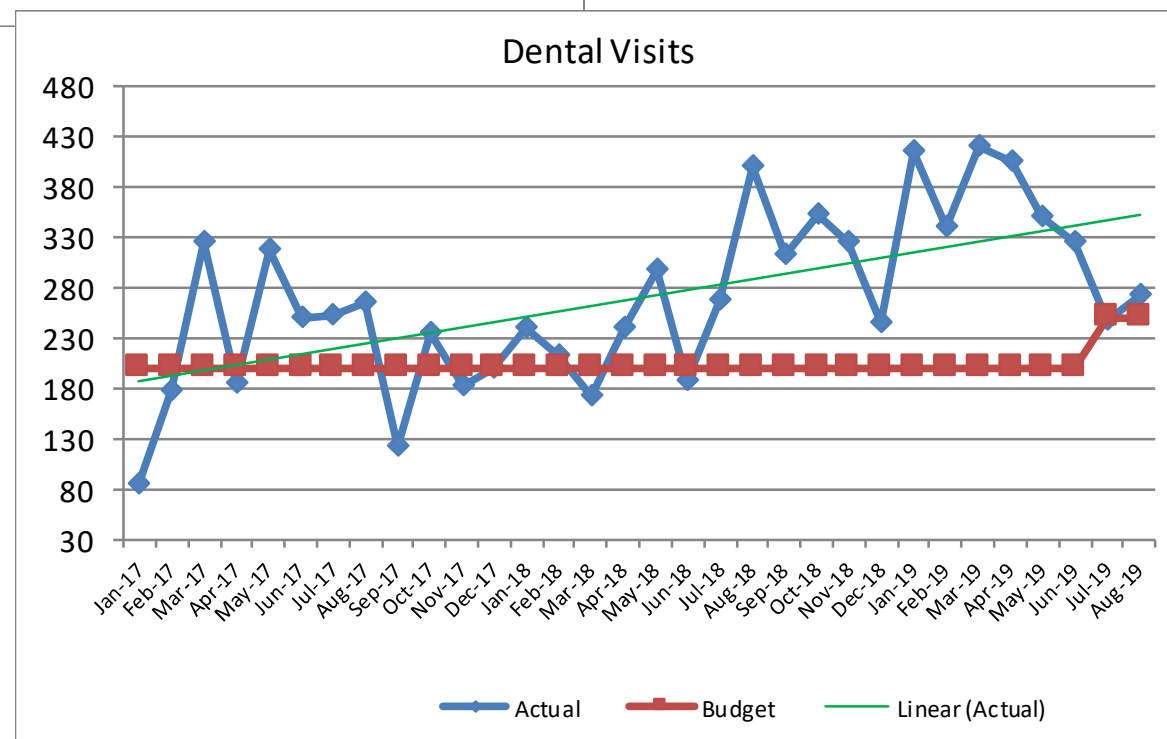
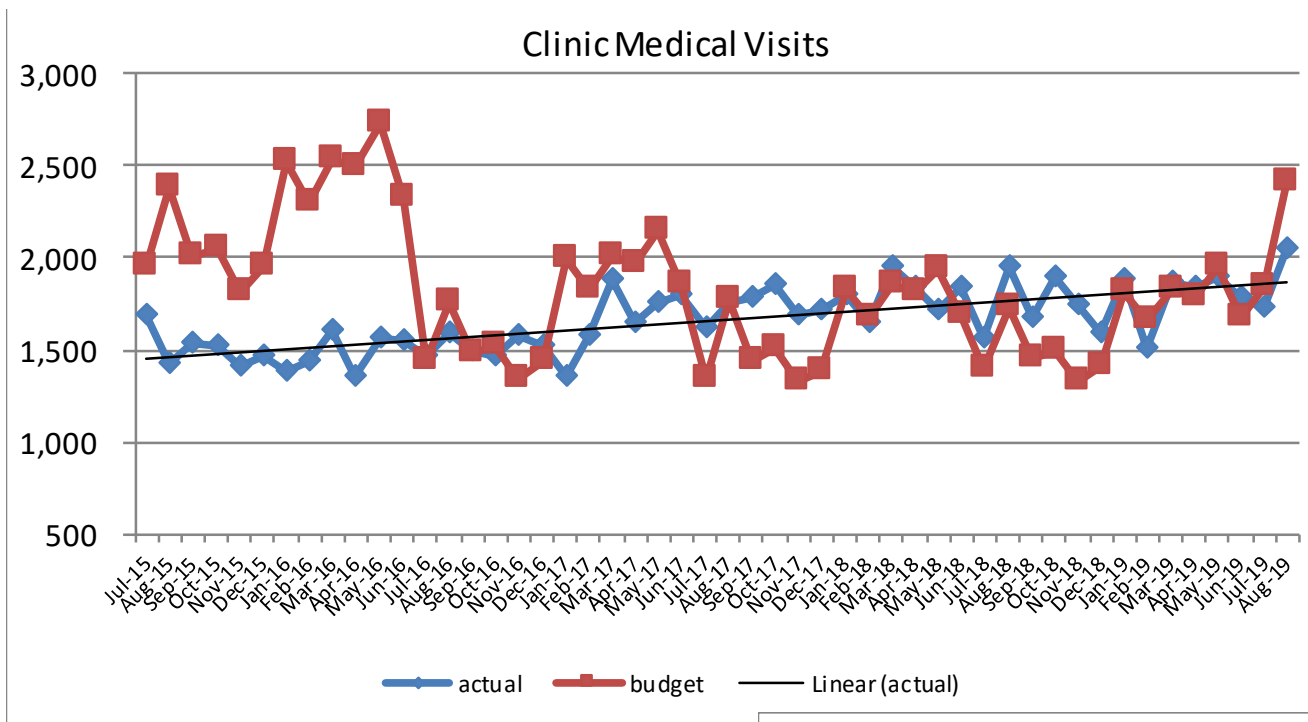
Actual Budget Linear (Actual)

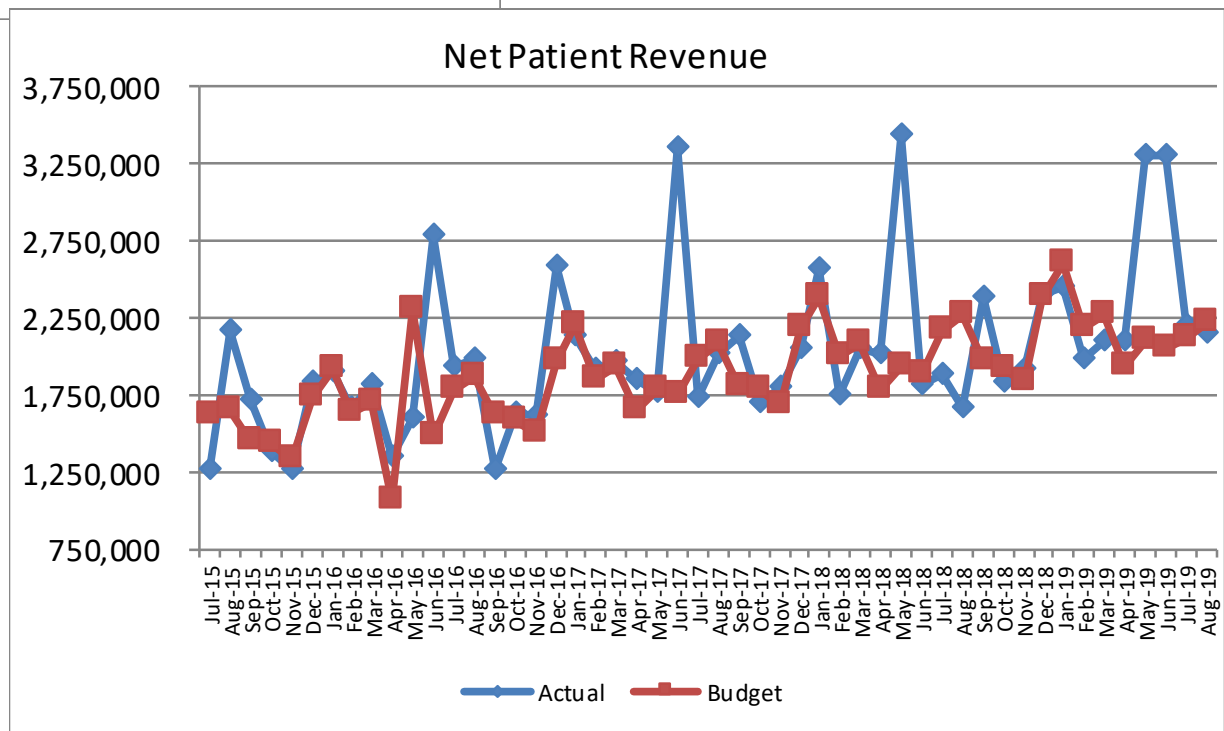
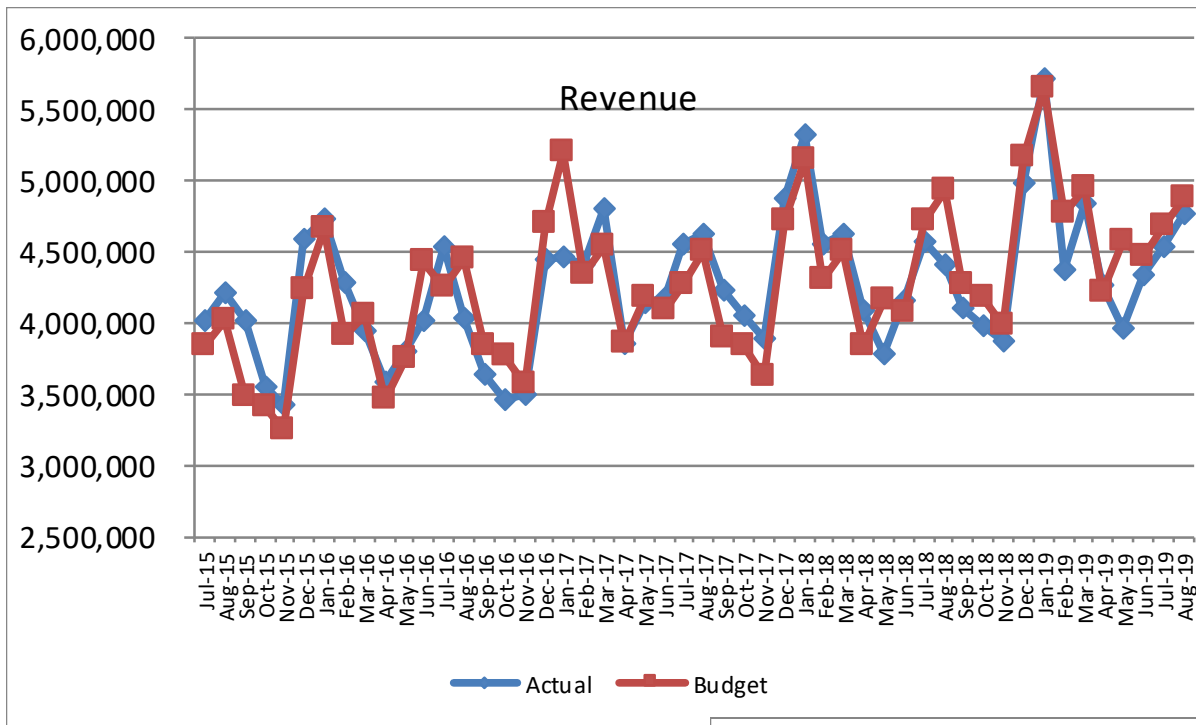
### Patient Days - Skilled Nursing Facility



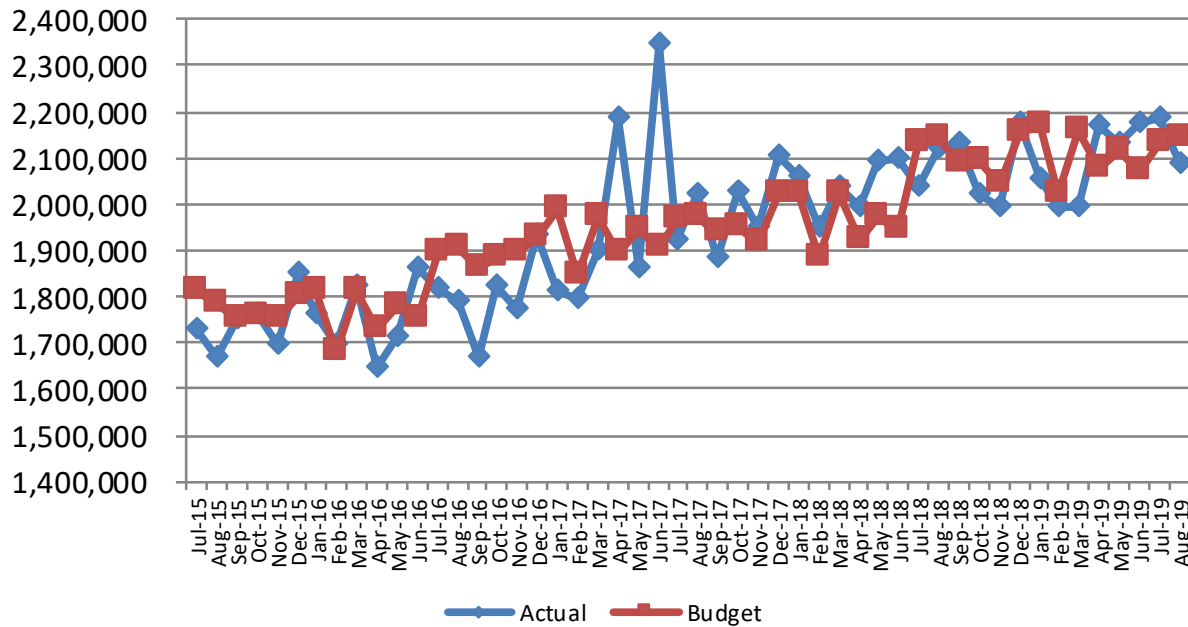
### Emergency Room Visits



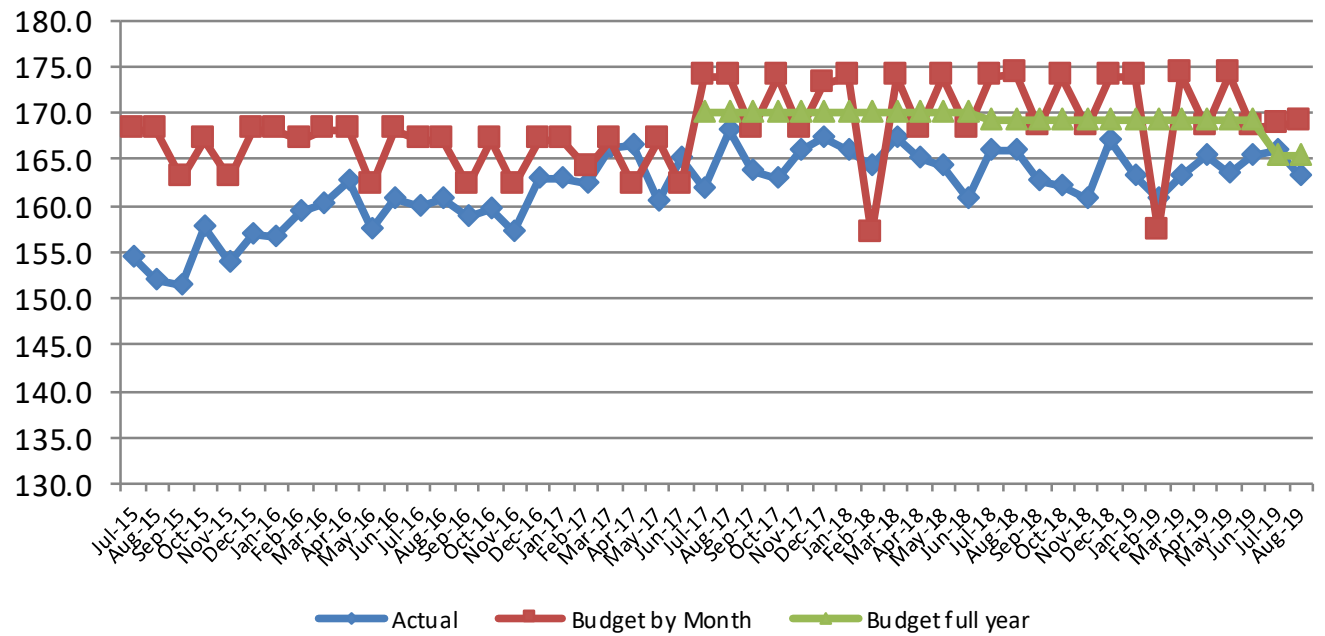




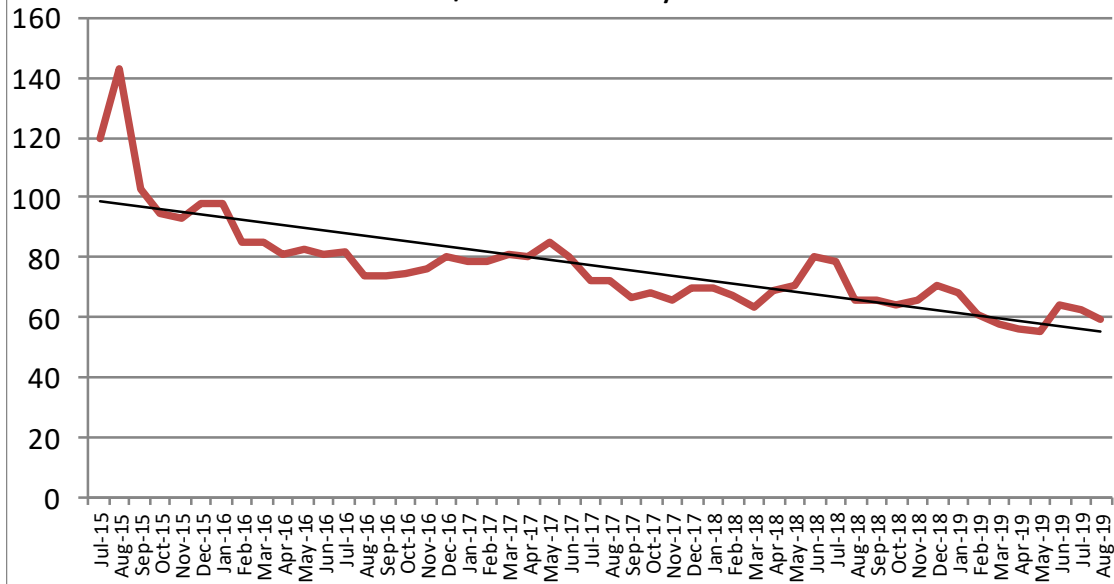
### Total Expenses



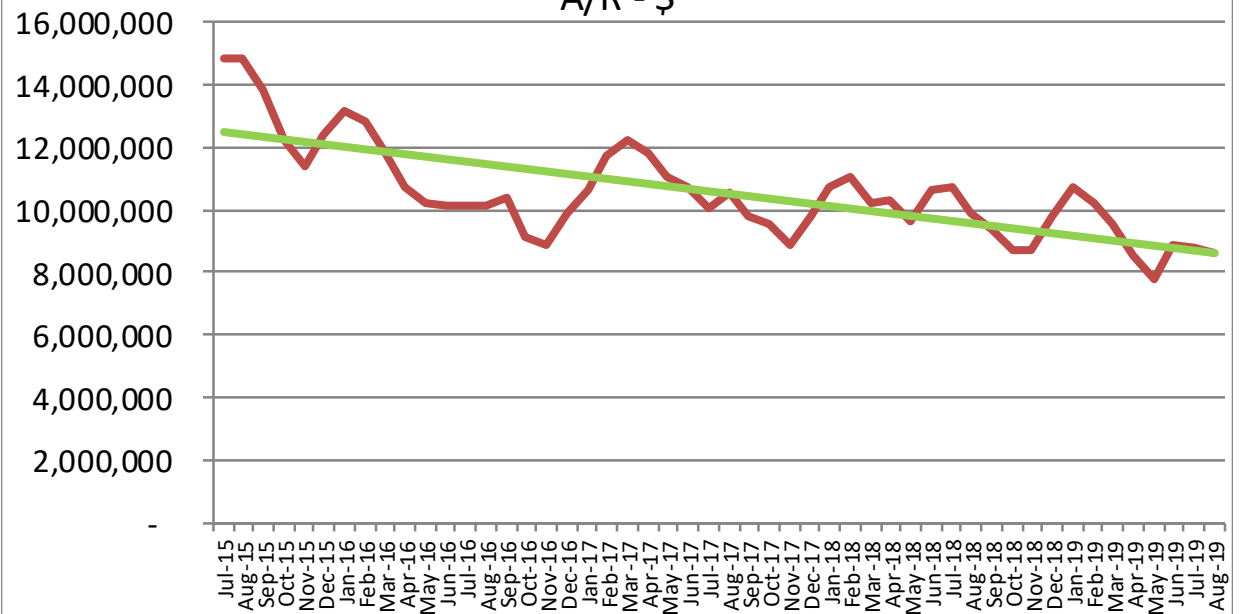
### FTE



A/R - Gross Days



A/R - \$





## **August 2019 Financial Results**

### **For the month . . .**

Total Patient Revenue for August 2019 was \$4,771,490 - this was \$110,865 or 2.3% less than budget. Emergency Room and Skilled Nursing Facility both had Revenue over budget. Inpatient, Outpatient and Clinic Revenue were under budget.

Revenue deductions of \$2,623,196 were less than budget by 1.4%.

Total Expenses of \$2,087,141 were 2.6% lower than budget.

Our surplus for the month of August 2019 was \$291,483. This was \$34,021 lower than the budgeted amount for the month.

Our Operating Cash and Investments total \$28,477,060 as of the end of month. Total days cash on hand as of the end of August 2019 are 430.

### **Key Statistics**

Acute patient days of 14 less than half of the budgeted number. Swing days of 22 just one fewer than the budgeted number. Skilled Nursing Facility days of 535 were 2% more than budget – our Average Daily Census was 16.9. ER Visits of 1,004 were 9.7% under budget. Clinics Medical visits were under budget. Dental visits were 8.8% more than budget. The budget for the new Fiscal Year is higher based on the higher number of visits we have been seeing.

FTE were under budget for the month.

### **Year To Date - Through the first 2 months of our Fiscal Year**

Total Patient Revenue is 2.7% lower than budget

Total Operating Revenue is 3.0% lower than budget

Total Operating Expenses are 0.1% lower than budget

Our Surplus of \$538,521 is \$110,624 under budget, but \$725,264 more than the first 2 months of last year

Bear Valley Community Healthcare District  
Financial Statements August 31, 2019

**Financial Highlights—Hospital**  
**STATEMENT OF OPERATIONS**

	Current Month					Year-to-Date				
	A	B	C	D	E	F	G	H	I	J
	FY 17/18	FY 18/19		VARIANCE		FY 17/18	FY 18/19		VARIANCE	
	Actual	Actual	Budget	Amount	%	Actual	Actual	Budget	Amount	%
1 Total patient revenue	4,407,382	4,771,490	4,882,355	(110,865)	-2.3%	8,978,166	9,298,804	9,557,776	(258,972)	-2.7%
2 Total revenue deductions	2,740,687	2,623,196	2,659,976	(36,780)	-1.4%	5,423,221	4,941,545	5,209,242	(267,697)	-5.1%
3 % Deductions	62%	55%	54%			60%	53%	55%		
4 Net Patient Revenue	1,666,694	2,148,293	2,222,379	(74,086)	-3.3%	3,554,944	4,357,259	4,348,534	8,725	0.2%
5 % Net to Gross	38%	45%	46%			40%	47%	45%		
6 Other Revenue	19,594	26,718	88,726	(62,008)	-69.9%	39,035	30,788	177,452	(146,664)	-82.6%
7 Total Operating Revenue	1,686,288	2,175,012	2,311,105	(136,094)	-5.9%	3,593,979	4,388,047	4,525,986	(137,939)	-3.0%
8 Total Expenses	2,120,207	2,087,141	2,143,217	(56,076)	-2.6%	4,156,216	4,272,684	4,277,235	(4,551)	-0.1%
9 % Expenses	48%	44%	44%			46%	46%	45%		
10 Surplus (Loss) from Operations	(433,918)	87,870	167,888	(80,018)	47.7%	(562,237)	115,363	248,751	(133,388)	53.6%
11 % Operating margin	-10%	2%	3%			-6%	1%	3%		
12 Total Non-operating	183,325	203,612	200,197	3,415	1.7%	375,494	423,158	400,394	22,764	5.7%
13 Surplus/(Loss)	(250,594)	291,483	368,085	(76,602)	20.8%	(186,743)	538,521	649,145	(110,624)	17.0%
14 % Total margin	-6%	6%	8%			-2%	6%	7%		

**BALANCE SHEET**

	A	B	C	D	E
	August	August	July		
	FY 17/18	FY 18/19	FY 18/19	VARIANCE	
				Amount	%
15 Gross Accounts Receivables	9,857,546	8,622,831	8,671,655	(48,824)	-0.6%
16 Net Accounts Receivables	3,731,787	2,710,149	2,748,308	(38,159)	-1.4%
17 % Net AR to Gross AR	38%	31%	33%		
18 Days Gross AR	66.2	59.6	62.2	(2.6)	-4.2%
19 Cash Collections	2,143,485	1,996,983	2,217,136	(220,153)	-9.9%
20 Settlements/IGT Transactions	-	21,168	57,571	(36,403)	-63.2%
21 Investments	17,562,903	25,298,992	25,298,992	-	0.0%
22 Cash on hand	2,551,340	3,178,068	2,992,558	185,510	6.2%
23 Total Cash & Invest	20,114,243	28,477,060	28,291,550	185,510	0.7%
24 Days Cash & Invest	312	430	417	13	3.1%
Total Cash and Investments	20,114,243	28,477,060			
Increase Current Year vs. Prior Year		8,362,817			



**Bear Valley Community Healthcare District**  
**Financial Statements August 31, 2019**

**Statement of Operations**

	A	B	C	D	E	F	G	H	I	J
	Current Month					Year-to-Date				
	FY 17/18	FY 18/19		VARIANCE		FY 17/18	FY 18/19		VARIANCE	
	Actual	Actual	Budget	Amount	%	Actual	Actual	Budget	Amount	%
<b>Gross Patient Revenue</b>										
1 Inpatient	120,993	109,683	164,084	(54,401)	-33.2%	195,784	242,059	266,607	(24,548)	-9.2%
2 Outpatient	931,894	893,759	949,266	(55,507)	-5.8%	1,904,117	1,746,463	1,845,691	(99,228)	-5.4%
3 Clinic Revenue	422,712	413,535	470,436	(56,901)	-12.1%	765,362	783,391	880,772	(97,381)	-11.1%
4 Emergency Room	2,703,194	3,116,633	3,071,545	45,088	1.5%	5,660,711	6,054,477	6,110,658	(56,181)	-0.9%
5 Skilled Nursing Facility	228,589	237,879	227,024	10,855	4.8%	452,193	472,415	454,048	18,367	4.0%
6 <b>Total patient revenue</b>	<b>4,407,382</b>	<b>4,771,490</b>	<b>4,882,355</b>	<b>(110,865)</b>	<b>-2.3%</b>	<b>8,978,166</b>	<b>9,298,804</b>	<b>9,557,776</b>	<b>(258,972)</b>	<b>-2.7%</b>
<b>Revenue Deductions</b>										
7 Contractual Allow	2,352,744	2,523,579	2,366,508	157,071	6.6%	4,673,703	4,572,213	4,634,744	(62,531)	-1.3%
8 Contractual Allow PY	-	(150,040)	-	(150,040)	#DIV/0!	62	(250,040)	-	(250,040)	#DIV/0!
9 Charity Care	-	10,036	13,116	(3,080)	-23.5%	15,343	31,807	25,676	6,131	23.9%
10 Administrative	2,818	(337)	15,982	(16,319)	-102.1%	3,624	8,776	31,287	(22,511)	-71.9%
11 Policy Discount	15,616	16,516	14,281	2,235	15.7%	29,605	27,725	27,957	(232)	-0.8%
12 Employee Discount	5,188	3,870	5,971	(2,101)	-35.2%	17,981	11,720	11,689	31	0.3%
13 Bad Debts	186,926	160,654	244,118	(83,464)	-34.2%	402,002	423,629	477,889	(54,260)	-11.4%
14 Denials	177,395	58,918	-	58,918	#DIV/0!	280,901	115,715	-	115,715	#DIV/0!
15 <b>Total revenue deductions</b>	<b>2,740,687</b>	<b>2,623,196</b>	<b>2,659,976</b>	<b>(36,780)</b>	<b>-1.4%</b>	<b>5,423,221</b>	<b>4,941,545</b>	<b>5,209,242</b>	<b>(267,697)</b>	<b>-5.1%</b>
16 <b>Net Patient Revenue</b>	<b>1,666,694</b>	<b>2,148,293</b>	<b>2,222,379</b>	<b>(74,086)</b>	<b>-3.3%</b>	<b>3,554,944</b>	<b>4,357,259</b>	<b>4,348,534</b>	<b>8,725</b>	<b>0.2%</b>
gross revenue including Prior Year Contractual Allowances as a percent to gross revenue WO PY and Other CA	40.2%	40.2%		40.2%		40.2%	447.4%	447.4%	0.0%	
	39.2%	39.2%		39.2%		39.2%	437.2%	437.2%	0.0%	
17 <b>Other Revenue</b>	19,594	26,718	88,726	(62,008)	-69.9%	39,035	30,788	177,452	(146,664)	-82.6%
18 <b>Total Operating Revenue</b>	<b>1,686,288</b>	<b>2,175,012</b>	<b>2,311,105</b>	<b>(136,094)</b>	<b>-5.9%</b>	<b>3,593,979</b>	<b>4,388,047</b>	<b>4,525,986</b>	<b>(137,939)</b>	<b>-3.0%</b>
<b>Expenses</b>										
19 Salaries	891,463	920,881	888,659	32,222	3.6%	1,776,531	1,830,680	1,776,416	54,264	3.1%
20 Employee Benefits	293,241	285,924	321,644	(35,720)	-11.1%	596,569	600,088	643,019	(42,931)	-6.7%
21 Registry	-	-	-	-	#DIV/0!	-	-	-	-	#DIV/0!
22 Salaries and Benefits	1,184,704	1,206,805	1,210,303	(3,498)	-0.3%	2,373,100	2,430,768	2,419,435	11,333	0.5%
23 Professional fees	181,120	134,001	192,812	(58,811)	-30.5%	354,816	361,413	385,624	(24,211)	-6.3%
24 Supplies	135,487	146,720	150,723	(4,003)	-2.7%	256,704	303,757	295,852	7,905	2.7%
25 Utilities	43,958	47,425	46,860	565	1.2%	90,671	92,974	91,724	1,250	1.4%
26 Repairs and Maintenance	23,079	29,353	47,756	(18,403)	-38.5%	40,486	68,218	95,512	(27,294)	-28.6%
27 Purchased Services	373,332	319,068	311,910	7,158	2.3%	698,788	622,015	623,413	(1,398)	-0.2%
28 Insurance	28,258	31,410	30,917	493	1.6%	56,515	63,410	61,834	1,576	2.5%
29 Depreciation	76,489	82,105	78,725	3,380	4.3%	152,977	164,210	157,450	6,760	4.3%
30 Rental and Leases	11,509	11,891	12,370	(479)	-3.9%	22,930	23,901	24,740	(839)	-3.4%
32 Dues and Subscriptions	7,101	5,446	6,488	(1,042)	-16.1%	13,982	12,576	12,976	(400)	-3.1%
33 Other Expense.	55,169	72,916	54,353	18,563	34.2%	95,247	129,441	108,675	20,766	19.1%
34 <b>Total Expenses</b>	<b>2,120,207</b>	<b>2,087,141</b>	<b>2,143,217</b>	<b>(56,076)</b>	<b>-2.6%</b>	<b>4,156,216</b>	<b>4,272,684</b>	<b>4,277,235</b>	<b>(4,551)</b>	<b>-0.1%</b>
35 <b>Surplus (Loss) from Operations</b>	<b>(433,918)</b>	<b>87,870</b>	<b>167,888</b>	<b>(80,018)</b>	<b>47.7%</b>	<b>(562,237)</b>	<b>115,363</b>	<b>248,751</b>	<b>(133,388)</b>	<b>53.6%</b>
<b>Non-Operating Income</b>										
37 Tax Revenue	184,244	201,917	201,917	-	0.0%	368,488	403,834	403,834	-	0.0%
38 Other non-operating	245	9,000	5,750	3,250	56.5%	15,265	34,040	11,500	22,540	196.0%
Interest Income	6,457	286	100	186	185.8%	7,000	586	200	386	193.0%
Interest Expense	(7,621)	(7,590)	(7,570)	(20)	0.3%	(15,260)	(15,302)	(15,140)	(162)	1.1%
IGT Expense	-	-	-	-	#DIV/0!	-	-	-	-	#DIV/0!
39 <b>Total Non-operating</b>	<b>183,325</b>	<b>203,612</b>	<b>200,197</b>	<b>3,415</b>	<b>1.7%</b>	<b>375,494</b>	<b>423,158</b>	<b>400,394</b>	<b>22,764</b>	<b>5.7%</b>
40 <b>Surplus/(Loss)</b>	<b>(250,594)</b>	<b>291,483</b>	<b>368,085</b>	<b>(76,602)</b>	<b>20.8%</b>	<b>(186,743)</b>	<b>538,521</b>	<b>649,145</b>	<b>(110,624)</b>	<b>17.0%</b>

**Bear Valley Community Healthcare District  
Financial Statements**

**Current Year Trending Statement of Operations**

**A Statement of Operations—CURRENT YEAR 2020**

	1	2	3	4	5	6	7	8	9	10	11	12	
	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	YTD
<b>Gross Patient Revenue</b>													
1 Inpatient	132,376	109,683											242,059
2 Outpatient	852,704	893,759											1,746,463
3 Clinic	369,855	413,535											783,391
4 Emergency Room	2,937,844	3,116,633											6,054,477
5 Skilled Nursing Facility	234,536	237,879											472,415
6 <b>Total patient revenue</b>	<b>4,527,315</b>	<b>4,771,490</b>	-	-	-	-	-	-	-	-	-	-	<b>9,298,804</b>
<b>Revenue Deductions</b>													
7 Contractual Allow	2,048,634	2,523,579	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	4,572,213
8 Contractual Allow PY	(100,000)	(150,040)											(250,040)
9 Charity Care	21,771	10,036											31,807
10 Administrative	9,113	(337)											8,776
11 Policy Discount	11,209	16,516											27,725
12 Employee Discount	7,850	3,870											11,720
13 Bad Debts	262,975	160,654											423,629
14 Denials	56,797	58,918											115,715
15 <b>Total revenue deductions</b>	<b>2,318,349</b>	<b>2,623,196</b>	-	-	-	-	-	-	-	-	-	-	<b>4,941,545</b>
16 <b>Net Patient Revenue</b>	<b>2,208,966</b>	<b>2,148,293</b>	-	-	-	-	-	-	-	-	-	-	<b>4,357,259</b>
net / tot pat rev	48.8%	45.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.9%
17 <b>Other Revenue</b>	<b>4,070</b>	<b>26,718</b>											<b>30,788</b>
18 <b>Total Operating Revenue</b>	<b>2,213,036</b>	<b>2,175,012</b>	-	-	-	-	-	-	-	-	-	-	<b>4,388,047</b>
<b>Expenses</b>													
19 Salaries	909,799	920,881											1,830,680
20 Employee Benefits	314,164	285,924											600,088
21 Registry	-	-											-
22 Salaries and Benefits	1,223,962	1,206,805	-	-	-	-	-	-	-	-	-	-	2,430,768
23 Professional fees	227,413	134,001											361,413
24 Supplies	157,037	146,720											303,757
25 Utilities	45,550	47,425											92,974
26 Repairs and Maintenance	38,865	29,353											68,218
27 Purchased Services	302,946	319,068											622,015
28 Insurance	32,000	31,410											63,410
29 Depreciation	82,105	82,105											164,210
30 Rental and Leases	12,010	11,891											23,901
32 Dues and Subscriptions	7,130	5,446											12,576
33 Other Expense.	56,525	72,916											129,441
34 <b>Total Expenses</b>	<b>2,185,543</b>	<b>2,087,141</b>	-	-	-	-	-	-	-	-	-	-	<b>4,272,684</b>
35 <b>Surplus (Loss) from Operations</b>	<b>27,492</b>	<b>87,870</b>	-	-	-	-	-	-	-	-	-	-	<b>115,363</b>
36 <b>Non-Operating Income</b>													
37 Tax Revenue	201,917	201,917											403,834
38 Other non-operating	25,040	9,000											34,040
Interest Income	300	286											586
Interest Expense	(7,711)	(7,590)											(15,302)
IGT Expense	-	-	-	-									-
39 <b>Total Non-operating</b>	<b>219,546</b>	<b>203,612</b>	-	-	-	-	-	-	-	-	-	-	<b>423,158</b>
40 <b>Surplus/(Loss)</b>	<b>247,038</b>	<b>291,483</b>	-	-	-	-	-	-	-	-	-	-	<b>538,521</b>

2019-20 Actual BS

BALANCE SHEET

Includes Final Entries 6-30-19

		PY		
		July	Aug	June
ASSETS:				
Current Assets				
Cash and Cash Equivalents (Includes CD's)	2,992,558	3,178,108	2,406,940	
Gross Patient Accounts Receivable	8,667,951	8,621,871	8,792,362	
Less: Reserves for Allowances & Bad Debt	5,919,643	5,911,721	5,906,428	
Net Patient Accounts Receivable	2,748,308	2,710,149	2,885,934	
Tax Revenue Receivable	2,423,000	2,423,000	46,556	
Other Receivables	90,680	126,745	129,273	
Inventories	130,378	130,687	136,982	
Prepaid Expenses	420,319	422,235	406,467	
Due From Third Party Payers	0	0		
Due From Affiliates/Related Organizations	0	0		
Other Current Assets	0	0		
Total Current Assets	8,805,242	8,990,924	6,012,152	
Assets Whose Use is Limited				
Investments	25,298,992	25,298,992	25,298,992	
Other Limited Use Assets	144,375	144,375	144,375	
Total Limited Use Assets	25,443,367	25,443,367	25,443,367	
Property, Plant, and Equipment				
Land and Land Improvements	570,615	570,615	570,615	
Building and Building Improvements	10,063,006	10,087,902	10,063,006	
Equipment	12,367,216	12,390,920	12,365,728	
Construction In Progress	220,454	221,354	220,454	
Capitalized Interest				
Gross Property, Plant, and Equipment	23,221,290	23,270,791	23,219,802	
Less: Accumulated Depreciation	14,657,536	14,739,641	14,575,430	
Net Property, Plant, and Equipment	8,563,754	8,531,150	8,644,372	
TOTAL UNRESTRICTED ASSETS	42,812,363	42,965,441	40,099,891	
Restricted Assets	0	0	0	
TOTAL ASSETS	42,812,363	42,965,441	40,099,891	

2019-20 Actual BS

BALANCE SHEET

Includes Final Entries 6-30-19

LIABILITIES:

	PY		
	July	Aug	June
Current Liabilities			
Accounts Payable	1,109,879	948,094	922,125
Notes and Loans Payable			
Accrued Payroll	814,113	894,578	733,342
Patient Refunds Payable			
Due to Third Party Payers (Settlements)	3,279,267	3,416,509	3,311,092
Advances From Third Party Payers			
Current Portion of Def Rev - Txs,	2,256,083	2,054,166	35,000
Current Portion - LT Debt	35,000	35,000	35,000
Current Portion of AB915			
Other Current Liabilities (Accrued Interest & Accrued Other)	15,339	22,930	7,689
Total Current Liabilities	7,509,682	7,371,277	5,044,247
Long Term Debt			
USDA Loan	2,860,000	2,860,000	2,860,000
Leases Payable	0	0	0
Less: Current Portion Of Long Term Debt	35,000	35,000	35,000
Total Long Term Debt (Net of Current)	2,825,000	2,825,000	2,825,000
Other Long Term Liabilities			
Deferred Revenue	0	0	0
Other	0	0	
Total Other Long Term Liabilities	0	0	0
TOTAL LIABILITIES	10,334,682	10,196,277	7,869,248
Fund Balance			
Unrestricted Fund Balance	32,230,643	32,230,643	24,871,960
Temporarily Restricted Fund Balance	0	0	
Equity Transfer from FRHG	0	0	
Net Revenue/(Expenses)	247,038	538,521	7,358,683
TOTAL FUND BALANCE	32,477,681	32,769,164	32,230,643
TOTAL LIABILITIES & FUND BALANCE	42,812,363	42,965,441	40,099,891

**Units of Service**  
For the period ending: August 31, 2019

31		Bear Valley Community Hospital						62		Year-To-Date							
Current Month		Aug-19		Aug-18		Actual -Budget		Act.-Act.		Aug-19		Aug-18		Actual -Budget		Act.-Act.	
Actual	Budget	Actual	Variance	Var %	Var %			Actual	Budget	Actual	Variance	Var %	Var %				
14	35	24	(21)	-60.0%	-41.7%	Med Surg Patient Days		38	55	45	(17)	-30.9%	-15.6%				
22	23	10	(1)	-4.3%	120.0%	Swing Patient Days		35	36	10	(1)	-2.8%	250.0%				
535	524	507	11	2.1%	5.5%	SNF Patient Days		1,063	1,054	1,009	9	0.9%	5.4%				
571	582	541	(11)	-1.9%	5.5%	Total Patient Days		1,136	1,145	1,064	(9)	-0.8%	6.8%				
5	14	12	(9)	-64.3%	-58.3%	Acute Admissions		14	28	19	(14)	-50.0%	-26.3%				
6	14	11	(8)	-57.1%	-45.5%	Acute Discharges		14	28	18	(14)	-50.0%	-22.2%				
2.3	2.5	2.2	(0.2)	-6.7%	6.9%	Acute Average Length of Stay		2.7	2.0	2.5	0.8	38.2%	8.6%				
0.5	1.1	0.8	(0.7)	-60.0%	-41.7%	Acute Average Daily Census		0.6	1	0.7	(0.3)	-30.9%	-15.6%				
18.0	17.6	16.7	0.3	1.8%	7.7%	SNF/Swing Avg Daily Census		17.7	18	16.4	0.1	0.7%	7.8%				
18.4	18.8	17.5	(0.4)	-1.9%	5.5%	Total Avg. Daily Census		18.3	18	17.2	(0.1)	-0.8%	6.8%				
41%	42%	39%	-1%	-1.9%	5.5%	% Occupancy		41%	41%	38%	0%	-0.8%	6.8%				
1	13	10	(12)	-92.3%	-90.0%	Emergency Room Admitted		8	26	22	(18)	-69.2%	-63.6%				
1,003	1,099	1,988	(96)	-8.7%	-49.5%	Emergency Room Discharged		1,996	2,198	1,988	(202)	-9.2%	0.4%				
1,004	1,112	1,998	(108)	-9.7%	-49.7%	Emergency Room Total		2,004	2,224	2,010	(220)	-9.9%	-0.3%				
32	36	64	(3)	-9.7%	-49.7%	ER visits per calendar day		32	36	32	(4)	-9.9%	-0.3%				
20%	93%	83%	75%	80.8%	-76.0%	% Admits from ER		57%	93%	116%	78%	83.8%	-50.6%				
-	-	-	-	0.0%	#DIV/0!	Surgical Procedures I/P		-	-	-	-	0.0%	#DIV/0!				
6	13	8	(7)	-53.8%	-25.0%	Surgical Procedures O/P		13	26	16	(13)	-50.0%	-18.8%				
6	13	8	(7)	-53.8%	-25.0%	TOTAL Procedures		13	26	16	(13)	-50.0%	-18.8%				
722	1,047	468	(325)	-31.0%	54.3%	Surgical Minutes Total		1,393	2,094	1,452	(701)	-33.5%	-4.1%				

**Units of Service**  
For the period ending: August 31, 2019

Bear Valley Community Hospital												
Current Month						Year-To-Date						
Aug-19 Actual	Budget	Aug-18 Actual	Actual -Budget Variance	Var %	Act.-Act. Var %		Aug-19 Actual	Budget	Aug-18 Actual	Actual -Budget Variance	Var %	Act.-Act. Var %
6,668	6,660	6,900	8	0.1%	-3.4%	Lab Procedures	13,451	13,244	1,657	207	1.6%	711.8%
871	915	812	(44)	-4.8%	7.3%	X-Ray Procedures	1,687	1,760	1,020	(73)	-4.1%	65.4%
370	285	273	85	29.8%	35.5%	C.T. Scan Procedures	666	567	596	99	17.5%	11.7%
208	236	229	(28)	-11.9%	-9.2%	Ultrasound Procedures	416	447	473	(31)	-6.9%	-12.1%
43	62	67	(19)	-30.6%	-35.8%	Mammography Procedures	95	124	98	(29)	-23.4%	-3.1%
298	298	271	-	0.0%	10.0%	EKG Procedures	597	596	571	1	0.2%	4.6%
62	104	119	(42)	-40.4%	-47.9%	Respiratory Procedures	155	185	184	(30)	-16.2%	-15.8%
1,618	1,513	1,806	105	6.9%	-10.4%	Physical Therapy Procedures	3,039	2,695	3,261	344	12.8%	-6.8%
2,050	2,415	1,950	(365)	-15.1%	5.1%	Primary Care Clinic Visits	3,775	4,260	3,509	(485)	-11.4%	7.6%
272	250	400	22	8.8%	-32.0%	Specialty Clinic Visits	519	500	668	19	3.8%	-22.3%
<b>2,322</b>	<b>2,665</b>	<b>2,350</b>	<b>(343)</b>	<b>-12.9%</b>	<b>-1.2%</b>	<b>Clinic</b>	<b>4,294</b>	<b>4,760</b>	<b>4,177</b>	<b>(466)</b>	<b>-9.8%</b>	<b>2.8%</b>
<b>89</b>	<b>103</b>	<b>90</b>	<b>(13)</b>	<b>-12.9%</b>	<b>-1.2%</b>	<b>Clinic visits per work day</b>	<b>24</b>	<b>26</b>	<b>23</b>	<b>(3)</b>	<b>-9.8%</b>	<b>2.8%</b>
16.7%	20.00%	22.20%	-3.30%	-16.50%	-24.77%	% Medicare Revenue	17.65%	20.00%	20.90%	-2.35%	-11.75%	-15.55%
40.70%	39.00%	38.20%	1.70%	4.36%	6.54%	% Medi-Cal Revenue	38.95%	39.00%	36.10%	-0.05%	-0.13%	7.89%
38.10%	36.00%	34.80%	2.10%	5.83%	9.48%	% Insurance Revenue	38.85%	36.00%	37.75%	2.85%	7.92%	2.91%
4.50%	5.00%	4.80%	-0.50%	-10.00%	-6.25%	% Self-Pay Revenue	4.55%	5.00%	5.25%	-0.45%	-9.00%	-13.33%
145.6	152.0	142.8	(6.4)	-4.2%	2.0%	Productive FTE's	144.48	152.0	141.9	(7.6)	-5.0%	1.8%
163.2	168.9	165.9	(5.7)	-3.4%	-1.7%	Total FTE's	164.50	168.8	165.9	(4.3)	-2.6%	-0.9%



## **CFO REPORT for**

### **October 2019 Finance Committee and Board Meetings**

#### **Capital Expenditure update**

Attached is an update on Capital Expenditures through August 2019

#### **Grant Writer Status Report**

Attached are several sheets with update on Grant activities

#### **Employees with plans that the allow visits to our Clinics**

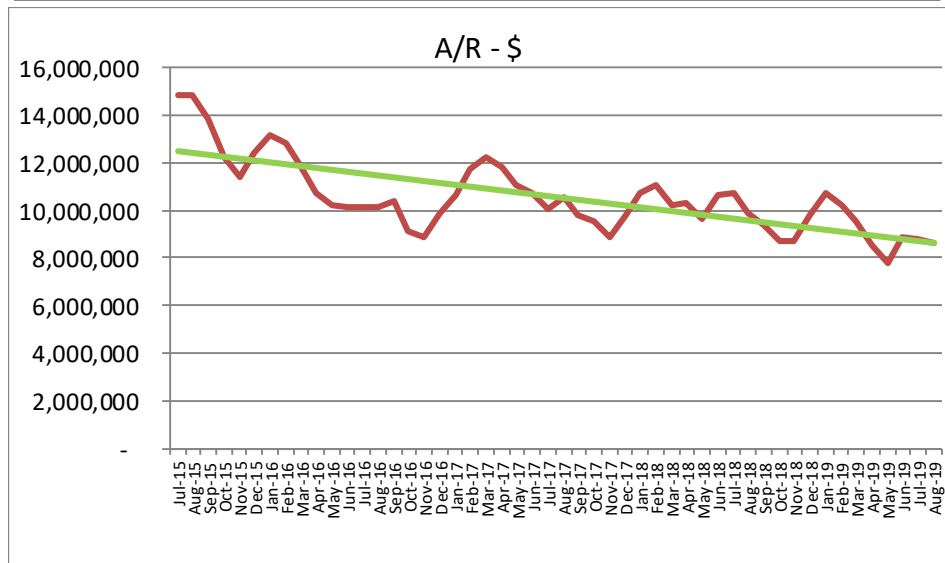
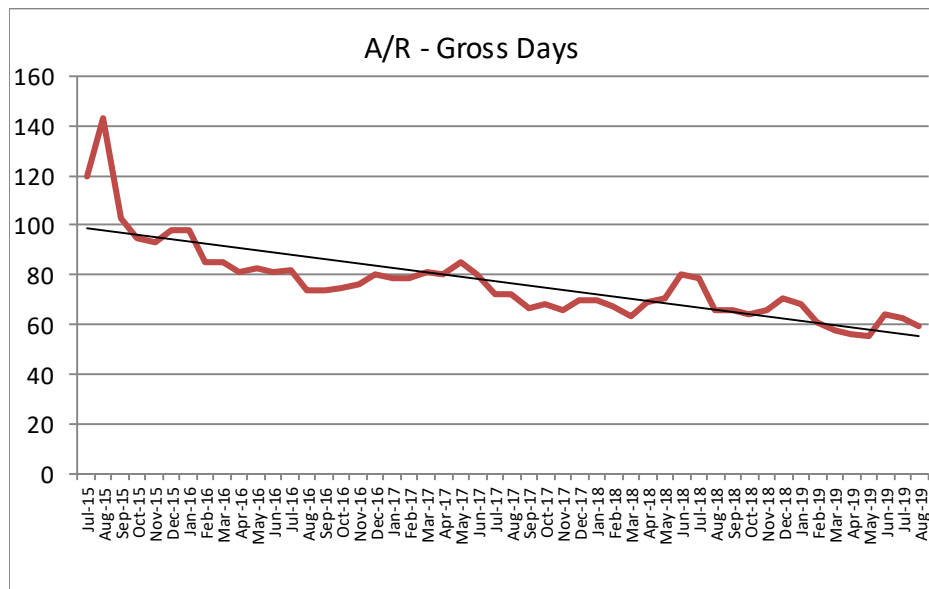
HR reports that 31 out of 133 covered employee – 23% - have selected PPO coverage for health insurance.

#### **Managed Care Review**

We have begun work with consultants from QHR on a Managed Care Review. This will begin with a review of charges and payments by payer. We will then work with Andy Werking, our contracts consultant, on discussing existing contracts and opportunities for improvement.

## TruBridge – Accounts Receivable Management & A/R Benchmarks

Accounts Receivable days (Gross) decreased to 59.6 as of the end of August 2019. Net Days have averaged 43.1 over the last 3 months. Last year our auditor, Jerrell Tucker, reported a peer average of 54 and benchmark of 45. Dan Hobbs of QHR reminded us that it is payer mix that really drives the target for a hospital. QHR data from comparable facilities showed a range of 138.4 to 38.2 Gross A/R days and 123.4 to 23.7 Net A/R days.





Dept No.	Department	CER	Request Description	FY 2018	FY 2019	FY 2020	2020 (under)over	Total Budget	Donations	Total Paid Prior	Total Paid FY 2020	Budget Remaining
001	Med-Surg		Medication Scanning System	10,200.00				10,200.00				10,200.00
			<b>Total Med-Surg</b>	<b>10,200.00</b>	-	-	-	<b>10,200.00</b>	-	-	-	<b>10,200.00</b>
001/005	Med-Surg/SNF		4 WOW x3-4 Computers			6,400.00		6,400.00				6,400.00
			<b>Total Med-Surg/SNF</b>	-	-	<b>6,400.00</b>	-	<b>6,400.00</b>	-	-	-	<b>6,400.00</b>
005	SNF	1922	TV for each Resident 19 @1600 plus install incl Pillow Speakers		35,000.00			35,000.00	15,000.00	4,112.55		30,887.45
005	SNF	1923	Patio Furniture and outdoor equipment		10,000.00			10,000.00		5,183.44		4,816.56
005	SNF		Paint, flooring, fumiture, décor-activity room		20,000.00			20,000.00				20,000.00
			<b>Total SNF</b>	-	<b>65,000.00</b>	-	-	<b>65,000.00</b>	<b>15,000.00</b>	<b>9,295.99</b>	-	<b>55,704.01</b>
010	Emergency Room		Heat curtain for waiting room	10,000.00				10,000.00				10,000.00
			<b>Total Emergency Room</b>	<b>10,000.00</b>	-	-	-	<b>10,000.00</b>	-	-	-	<b>10,000.00</b>
015	FHC		Chiropratic Bed		7,000.00	9,000.00		16,000.00				16,000.00
			<b>Total FHC</b>	-	<b>7,000.00</b>	<b>9,000.00</b>	-	<b>16,000.00</b>	-	-	-	<b>16,000.00</b>
025	Surgery		Upgrade equipment	40,000.00		9,000.00		49,000.00				49,000.00
025	Surgery		Knee Scope (Arthrex)	15,000.00				15,000.00				15,000.00
025	Surgery		Pneumatic Tourniquet		11,500.00	3,500.00		15,000.00				15,000.00
025	Surgery		OR LIM Removal		5,200.00			5,200.00				5,200.00
025	Surgery		OR Lim Replacement		18,000.00			18,000.00				18,000.00
025	Surgery		New baseboards, flooring, wall repairs		50,000.00	30,000.00		80,000.00				80,000.00
025	Surgery		2 Gurneys			30,000.00		30,000.00				30,000.00
025	Surgery		Steam Sterilizers - Autoclaves			90,000.00		90,000.00				90,000.00
025	Surgery	2001	GI Scopes and processor, 2 colonoscopes and 2 EGD Scopes and procesor			60,000.00		60,000.00				60,000.00
			<b>Total Surgery</b>	<b>55,000.00</b>	<b>84,700.00</b>	<b>222,500.00</b>	-	<b>362,200.00</b>	-	-	-	<b>362,200.00</b>
040	Laboratory	2004	Plasma Thawing Bath			5,570.50	689.88	6,260.38			6,260.38	-
040	Laboratory	2012	Point-of-Care Testing hand held i-STAT meters for T-System			17,073.50		17,073.50				17,073.50
040	Laboratory	2005	Point-of-Care Testing hand held i-STAT interface for T-System			15,000.00		15,000.00			900.00	14,100.00
			<b>Total Laboratory</b>	-	-	<b>37,644.00</b>	<b>689.88</b>	<b>38,333.88</b>	-	-	<b>7,160.38</b>	<b>31,173.50</b>
070	Respiratory Therapy		Replace Cabinets	6,000.00				6,000.00				6,000.00
070	Respiratory Therapy	2007	Transport Ventilator replacement			18,044.14		18,044.14				18,044.14
070	Respiratory Therapy	2008	Infant Warmer			22,738.84		22,738.84				22,738.84
070	Respiratory Therapy		PAPRs program - Replaces fit testing and N95 masks for general use			28,867.92		28,867.92				28,867.92
			<b>Total Respiratory Therapy</b>	<b>6,000.00</b>	-	<b>69,650.90</b>	-	<b>75,650.90</b>	-	-	-	<b>75,650.90</b>
075	Physical Therapy		Leander Variable Height Flexion/Distrction Table			5,731.60		5,731.60				5,731.60
			<b>Total Physical Therapy</b>	-	-	<b>5,731.60</b>	-	<b>5,731.60</b>	-	-	-	<b>5,731.60</b>
080	Dietary		POS System (basic system only)		10,000.00			10,000.00				10,000.00
080	Dietary		Renovation of Dining Room for Residents			17,000.00		17,000.00				17,000.00
			<b>Total Dietary</b>	-	<b>10,000.00</b>	<b>17,000.00</b>	-	<b>27,000.00</b>	-	-	-	<b>27,000.00</b>
115	Plant Maint.	1820	replace medical air compressor	38,000.00	17,000.00			55,000.00		43,303.36		11,696.64
115	Plant Maint.		to allow us to run boilers for hot water & air	11,220.00				11,220.00				11,220.00
115	Plant Maint.		Badge Readers		11,000.00			11,000.00				11,000.00
115	Plant Maint.	1927	PT Flooring		12,500.00			12,500.00				12,500.00
115	Plant Maint.		Lobby Flooring		7,200.00			7,200.00				7,200.00
115	Plant Maint.		Fire Door Repairs		20,000.00			20,000.00				20,000.00
115	Plant Maint.		Re Skin SNF Cabinets		22,000.00			22,000.00				22,000.00
115	Plant Maint.	2003	SNF Tub Replacement		14,000.00		(67.90)	13,932.10	14,000.00		13,932.10	-
115	Plant Maint.	2006	SNF Shower Tile		25,000.00		(104.00)	24,896.00	6,000.00		24,896.00	-
115	Plant Maint.	NA	Equipment Trailer for Plant Maintenance		7,000.00			7,000.00		7,000.00		-
115	Plant Maint.		A/C 1 Steam Coil		8,000.00			8,000.00				8,000.00
115	Plant Maint.		A/C 2 Steam Coil		10,000.00			10,000.00				10,000.00
115	Plant Maint.		SNF Exit Doors		25,000.00			25,000.00				25,000.00
115	Plant Maint.		Sprinkler Head Replacement		10,000.00			10,000.00				10,000.00
115	Plant Maint.		Disassembly, rebuild, anchor Med AirCompress		16,600.00			16,600.00				16,600.00
115	Plant Maint.		Plant Plumbing Repairs		16,000.00			16,000.00				16,000.00
115	Plant Maint.	2010	New Snow Plow Blade for Existing Truck		7,000.00			7,000.00				7,000.00
115	Plant Maint.	NA	Acute/SNF Ice Machine		7,000.00			7,000.00		7,000.00		-
115	Plant Maint.	1902	Parking Lot Repairs		24,000.00			24,000.00				24,000.00
115	Plant Maint.		Landscaping		24,800.00			24,800.00				24,800.00
115	Plant Maint.		New Service to Current Camera System		13,000.00			13,000.00				13,000.00
115	Plant Maint.		Update Badge Rendering Software		13,000.00			13,000.00				13,000.00
115	Plant Maint.		Add more cameras		9,800.00			9,800.00				9,800.00

Complete

Complete  
Complete  
moved to minor equipment

moved to minor equipment

115	Plant Maint.	Renovate Front Lobby		15,000.00		15,000.00				15,000.00	
115	Plant Maint.	2009 new Dodge Truck			55,000.00	55,000.00				55,000.00	
115	Plant Maint.	Asphalt adjacent to RHC for parking			28,000.00	28,000.00				28,000.00	
Total Plant Maintenance			49,220.00	334,900.00	83,000.00	(171.90)	466,948.10	20,000.00	57,303.36	38,828.10	370,816.64
125	Info Technology	1801 Forty Lenovo M700 Micro computers	32,928.40				32,928.40		32,928.40		-
125	Info Technology	Software Upgrade 2010 Veritas Backup Exec		6,908.68			6,908.68				6,908.68
125	Info Technology	Service Addition to Nutanix farm		20,313.86			20,313.86				20,313.86
125	Info Technology	1903 Proactive Server and Storage Upgrade-Cloud T-System		12,500.00			12,500.00				12,500.00
125	Info Technology	1915 Server/Storage Refresh for CPSI		98,234.00			98,234.00		93,469.89		4,764.11
125	Info Technology	1911 Upgrade Licenses - Microsoft Windows		17,000.00			17,000.00		15,402.28		1,597.72
125	Info Technology	1916 30 Lenovo ThinkCentre M710q computers		28,000.00			28,000.00		26,364.67		1,635.33
125	Info Technology	1918 HIPAA Risk Assessment Penetration Testing by Dell		30,400.00			30,400.00		30,400.00		-
125	Info Technology	20 Lenovo Tiny in One Computers			20,148.93		20,148.93				20,148.93
125	Info Technology	2002 Overhead Paging System			10,000.00		10,000.00		5,000.00		5,000.00
125	Info Technology	Upgrade licenses-Microsoft			50,976.42		50,976.42				50,976.42
125	Info Technology	Server refresh to the Nutanix farm			17,250.00		17,250.00				17,250.00
125	Info Technology	Environ monitoring and alerting system servers and network storage closets			9,000.00		9,000.00				9,000.00
Total Info Technology			32,928.40	213,356.54	107,375.35	-	353,660.29	-	198,565.24	5,000.00	150,095.05
130	Disaster	2011 Replace expired hazmat equipment	33,500.00				33,500.00				33,500.00
130	Disaster	1926 2 backup disaster vents for nursing use	7,500.00				7,500.00		7,500.00		-
Total Disaster			41,000.00	-	-	-	41,000.00	-	7,500.00	-	33,500.00
Total for Hospital:			204,348.40	714,956.54	558,301.85	517.98	1,478,124.77	35,000.00	272,664.59	50,988.48	1,154,471.70
Other Possible Capital Purchases											
Emergency Additions to Budget:											

Bear Valley Community Healthcare District/Foundation			\$ Request	\$ Pending	\$ Denied	\$ Funded	Program	Notes
<b>2018/2019</b>								
11/30/2018	BVCHD	HRSA Rural Health Network Development Planning Grant	\$ 94,408		\$ 94,408		Planning Grant for Food Insecurity	
3/27/2019	BVCHD	MAT Access Points	\$ 50,000			\$ 50,000	Start-Up MAT	
5/6/2019	BVCHD	Henry L. Guenther Foundation	\$ 100,000					Letter of Inquiry - No response received
8/22/2019	BVCHD	Foundation for Opioid Response Efforts LOI	\$ 600,000	\$ 600,000			MAT Navigator	Letter of Intent - decisions by end of Sept for full applications
8/30/2019	BVCHDF	Henry L. Guenther Foundation	\$ 100,000	\$ 100,000			Hospital Equipment	Letter of Inquiry
<b>Total 2018/2019</b>			<b>\$ 944,408</b>	<b>\$ 700,000</b>	<b>\$ 94,408</b>	<b>\$ 50,000</b>		

Big Bear Healthcare District Pending Applications (Under Review)

<u>Date</u>	<u>Type of Grant</u>	<u>Agency</u>	<u>Due Date</u>	<u>Grant Title</u>	<u>Funding Amt.</u>	<u>Funding Opp.#</u>	<u>CFDA #</u>	<u>Decision By:</u>	<u>Staff</u>	<u>Notes:</u>
4/3/2019	Federal	USDA, Rural Development, Rural Utilities Service	5/15/2019	Distance Learning and Telemedicine Grants		RUS-19-02-DLT	10.855	4/8/2019	Kerri Jex	Due to budget need not complying with criteria, not applying
4/10/2019	Federal	HRSA	TBD	Rural Communities Opioid Response Program (RCORP) initiative called RCORP- Medication Assisted Treatment Expansion		HRSA-19-02		4/24/2019	Sheri Mursick	Per Sheri, not applying
4/10/2019	Federal	ACF	6/11/2019	Community Collaborations to Strengthen and Preserve Families		HHS-2019-ACF- ACYF-CA-1559	93.670	4/24/2019	Megan Meadors	Only 8 awards nationwide. Megan feels scope of project is too large
5/6/2019	Private	AmerisourceBergen Foundation Opioid Use	LOI 7/15- 8/15/19	Opioid Resource Grant Program			—	6/15/2019	Sheri Mursick	
5/26/2019	Private	Antehm Foundation	8/9/2019	healthy hearts, with a focus on preventive programs that minimize controllable cardiovascular diseases and strokes, including smoking, obesity, hypertension, and sedentary and stressful lifestyles; cancer prevention, including early detection programs, smoking cessation, nutrition, and fitness; healthy maternal practices, with a focus on first- trimester prenatal care;  healthy diabetes prevention and management; and;  healthy active lifestyles, including programs that raise awareness for, educate on, and encourage new behaviors, resulting in healthy, active lifestyles that offer long-term benefits.				6/15/2019	TBD	Decision not to apply by Sheri and Kerri

7/1/2019	Federal	HRSA Rural Health Network Planning Grant	11/30/2019	Planning grant to develop integrated health network (3 separately owned health care providers) to achieve efficiencies, expand access to, coordinate and improve quality of essential healthcare and strengthen rural health care systems as a whole.	Up to \$100,000 for one year of planning	HRSA 19-025	93.912	7/25/2019	We applied last year for a Food Security program. Not selected for funding by scored fairly high.
7/31/2019	Private	CA Wellness Foundation	Rolling	MAT Navigator	TBD				Need to meet with Foundation to obtain background info
8/6/2019	Private	Foundation for Opioid Response Efforts	LOI Due 8/25/19	MAT Navigator	Up to \$300,000 per year for two years			8/9/2019	Submitted LOI - decisions end of Sept
8/28/2019	Private	CA Dental Association (CDA) Foundation	1/1-3/31/20	Materials and Supply Grant Program 0 In-Kind goods					Emailed Grant Station webpage to Sheri and Megan
8/30/2019	Private	Henry L. Guenther Foundation (inquiry)	10/31/19 full application	Hospital Equipment Grant	\$100,000				Sent draft of ltr. To Keri for input 8/30/19
2/28/2020	State	Investment in Mental Health and Wellness for Children and Youth	2/28/2020	Mobile Crisis, Support Teams - Capital and Personnel	TBD	Crisis Residential; Crisis Stability; Mobile Crisis Teams; Family Respite Care			Due last year 2/28/19 - estimated due date for 2020
9/16/2019	State	The California State Office of Rural Health / HRSA	TBD	CAH Flex Grant	TBD	technical assistance, quality assurance studies, network development, and statewide emergency network support systems.		10/11/2019	Meeting/Webinar scheduled 10/4/19

9/16/2019 Federal	HRSA	TBD	Rural Health Care Services Outreach Grant Program	TBD	community-based grant program aimed towards promoting rural health care services by enhancing health care delivery in rural communities. Outreach projects focus on the improvement of access to services, strategies for adapting to changes in the health care environment, and overall enrichment of the respective community's health.
9/16/2019 HRSA	Rural Communities Opioid Response	4/6/2020		Up to \$1 million over three year grant period	