



**BOARD OF DIRECTORS
FINANCE COMMITTEE MEETING AGENDA
TUESDAY, OCTOBER 06, 2020
1:00 PM – CLOSED SESSION
1:45 PM – OPEN SESSION
41870 GARSTIN DR., BIG BEAR LAKE, CA 92315**

Copies of staff reports or other written documentation relating to each item of business referred to on this agenda are on file in the Chief Executive Officer's Office and are available for public inspection or purchase at 10 cents per page with advance written notice. In compliance with the Americans with Disabilities Act and Government Code Section 54954.2, if you need special assistance to participate in a District meeting or other services offered by the District, please contact Administration (909) 878-8214. Notification at least 48 hours prior to the meeting or time when services are needed will assist the District staff in assuring that reasonable arrangements can be made to provide accessibility to the meeting or service. **DOCUMENTS RELATED TO OPEN SESSION AGENDAS (SB 343)** Any public record, relating to an open session agenda item, that is distributed within 72 hours prior to the meeting is available for public inspection at the public counter located in the Administration Office, located at 41870 Garstin Drive, Big Bear Lake, CA 92315. For questions regarding any agenda item, contact Administration at (909) 878-8214.

OPEN SESSION

1. **CALL TO ORDER** **Perri Melnick, Treasurer**
2. **ROLL CALL** **Shelly Egerer, Executive Assistant**
3. **ADOPTION OF AGENDA***
4. **PUBLIC FORUM FOR CLOSED SESSION**
Opportunity for members of the public to address the Committee on Closed Session items.
(Government Code Section 54954.3, there will be a three (3) minute limit per speaker. Any report or data required at this time must be requested in writing, signed and turned in to Administration. Please state your name and city of residence.)
5. **ADJOURN TO CLOSED SESSION***

CLOSED SESSION

1. **TRADE SECRETS: Pursuant to Health and Safety Code Section 32106, and Civil Code Section 3426.1**
 - A. Discussion of Employee Healthcare Benefit Program (Disclosure 10/06/20)
 - B. Discussion and Review of the Quorum Health Agreement (Disclosure 10/06/20)
2. **REAL PROPERTY NEGOTIATIONS: *Government Code Section 54956.8/TRADE SECRETS: *Pursuant to Health and Safety Code Section 32106 and Civil Code Section 34266.1**
 - A. Property Acquisition/Lease/Tentative Improvement (Anticipated Disclosure 09/01/2020)

OPEN SESSION

1. **CALL TO ORDER** **Perri Melnick, Treasurer**
2. **RESULTS OF CLOSED SESSION*** **Perri Melnick, Treasurer**

3. PUBLIC FORUM FOR OPEN SESSION

Opportunity for members of the public to address the Committee on Open Session items.

(Government Code Section 54954.3, there will be a three (3) minute limit per speaker. Any report or data required at this time must be requested in writing, signed and turned in to Administration. Please state your name and city of residence.)

4. DIRECTORS COMMENTS

5. APPROVAL OF MINUTES*

A. September 01, 2020

6. OLD BUSINESS*

- None

7. NEW BUSINESS*

- None

8. PRESENTATION AND REVIEW OF FINANCIAL STATEMENTS*

A. August 2020

B. CFO Report

9. ADJOURNMENT*

*** Denotes Actions Items**

**BEAR VALLEY COMMUNITY HEALTHCARE DISTRICT
BOARD OF DIRECTORS
FINANCE COMMITTEE MEETING MINUTES
41870 GARSTIN DR., BIG BEAR LAKE, CA92315
SEPTEMBER 01, 2020**

MEMBERS Perri Melnick, Treasurer

Garth Hamblin, CFO

PRESENT: Steven Baker, 2nd Vice President
John Friel, CEO

Shelly Egerer, Exec. Asst.

STAFF: Kerri Jex

Erin Wilson

OTHER: None

COMMUNITY

MEMBERS: None

ABSENT: None

OPEN SESSION

1. CALL TO ORDER:

Board Member Melnick called the meeting to order at 1:00 p.m.

2. ROLL CALL:

Perri Melnick and Steven Baker were present. Also present were John Friel, CEO, Garth Hamblin, CFO and Shelly Egerer, Executive Assistant.

3. ADOPTION OF AGENDA:

Board Member Melnick motioned to adopt the September 01, 2020 Finance Committee Meeting Agenda as presented. Second by Board Member Baker to adopt the September 01, 2020 Finance Committee Meeting Agenda as presented. Board Member Melnick called for a vote. A vote in favor of the motion was unanimously approved.

- Board Member Melnick - yes
- Board Member Baker- yes

CLOSED SESSION

1. PUBLIC FORUM FOR CLOSED SESSION:

Board Member Melnick opened the Hearing Section for Public Comment on Closed Session items at 1:00 p.m. Hearing no request to address the Finance Committee, Board Member Melnick closed the Hearing Section at 1:00 p.m.

2. ADJOURN TO CLOSED SESSION:

Board Member Melnick motioned to adjourn to Closed Session at 1:00 p.m. Second by Board Member Baker to adjourn to Closed Session at 1:00 p.m. Board Member Melnick called for a vote. A vote in favor of the motion was unanimously approved.

- Board Member Melnick - yes
- Board Member Baker- yes

OPEN SESSION

1. CALL TO ORDER:

Board Member Melnick called the meeting to order at 2:15 p.m.

2. RESULTS OF CLOSED SESSION:

Board Member Melnick stated there was no reportable action from Closed Session.

3. PUBLIC FORUM FOR OPEN SESSION:

Board Member Melnick opened the Hearing Section for Public Comment on Open Session items at 2:25 p.m. Hearing no request to address the Finance Committee, Board Member Melnick closed the Hearing Section at 2:25 p.m.

4. DIRECTOR'S COMMENTS:

- None

5. APPROVAL OF MINUTES:

A. August 04, 2020

Board Member Melnick motioned to approve August 04, 2020 minutes as presented. Second by Board Member Baker to approve the August 04, 2020 minutes as presented. Board Member Melnick called for a vote. A vote in favor of the motion was unanimously approved.

- Board Member Melnick - yes
- Board Member Baker- yes

6. OLD BUSINESS:

- None

7. NEW BUSINESS*

A. Discussion and Potential Positive Recommendation to the Board of Directors Centrica Business Solutions Agreement:

- Mr. Hamblin reported there are two items if the committee is ready to move forward with a recommendation and the resolution for Centrica

B. Discussion and Potential Positive Recommendation to the Board of Directors Resolution # 20/463 Adopting Required Findings and Authority Healthcare District to Execute an Energy Services Contract:

Board Member Melnick motioned to ask the Board of Directors to schedule a Special Board Meeting/ or at the regular scheduled Board Meeting and have Centrica provide a presentation, the agreement and the resolution discussed at today's Finance Committee Meeting. Second by Board Member Baker to ask the Board of Directors to schedule a Special Board Meeting/ or at the regular scheduled Board Meeting and have Centrica provide a presentation, the agreement and the resolution discussed at today's Finance Committee Meeting. Board Member Melnick called for a vote. A vote in favor of the motion was unanimously approved.

- Board Member Melnick – yes
- Board Member Baker- yes

C. Discussion and Potential Positive Recommendation to the Board of Directors Critical Access Hospital (CAH) Impact FY 2019 Report:

- Mr. Hamblin reported since we were paid as a Critical Access Hospital in Fiscal Year 2019, the report analyzes the financial impact if we were to have been paid under the PPS methodology. We would have been paid \$996,840 less as a PPS hospital than we were paid as a CAH.

Board Member Melnick motioned to recommend the Critical Access Hospital (CAH) Impact FY 2019 Report as presented to the Board of Directors. Second by Board Member Baker to recommend the Critical Access Hospital (CAH) Impact FY 2019 Report as presented to the Board of Directors. Board Member Melnick called for a vote. A vote in favor of the motion was unanimously approved.

- Board Member Melnick – yes
- Board Member Baker- yes

D. Discussion and Potential Positive Recommendation to the Board of Directors QHR Travel Expense for Strategic Plan Process/Interview (s):

- Mr. Hamblin reported we recommend approving up to \$5,000 to conduct key stake holder interviews. This is part of the Strategic Plan process.

Board member Melnick motioned to recommend to the Board of Directors to approve QHR travel expense to complete the Strategic Plan process. Second by Board Member Baker to recommend to the Board of Directors to approve QHR travel expense to complete the Strategic Plan process. Board Member Melnick called for a vote. A vote in favor of the motion was unanimously approved.

- Board Member Melnick – yes
- Board Member Baker- yes

8. PRESENTATION AND REVIEW OF FINANCIAL STATEMENTS*

A. July 2020 Finances:

- Mr. Hamblin reported the following information:
 - Cash remains strong
 - 569 days cash on hand
 - Total patient revenue was 2% over budget
 - Outpatient volumes are increasing
 - Expenses are under budget
 - SNF census is 13
 - ER visits increased
 - AR days are good and closer to 60 days
 - Cyber insurance is being requested by First 5, policies being reviewed are not favorable. We will be going out for bid on the insurance

Board Member Baker motioned to approve the July 2020 Finance Report as presented. Second by Board Member Melnick to approve July 2020 Finance Report as presented. Board Member Melnick called for a vote. A vote in favor of the motion was unanimously approved.

- Board Member Melnick - yes
- Board Member Baker- yes

9. ADJOURNMENT*

Board Member Melnick motioned to adjourn the meeting at 2:37 p.m. Second by Board Member Baker to adjourn the meeting. Board Member Melnick called for a vote. A vote in favor of the motion was unanimously approved.

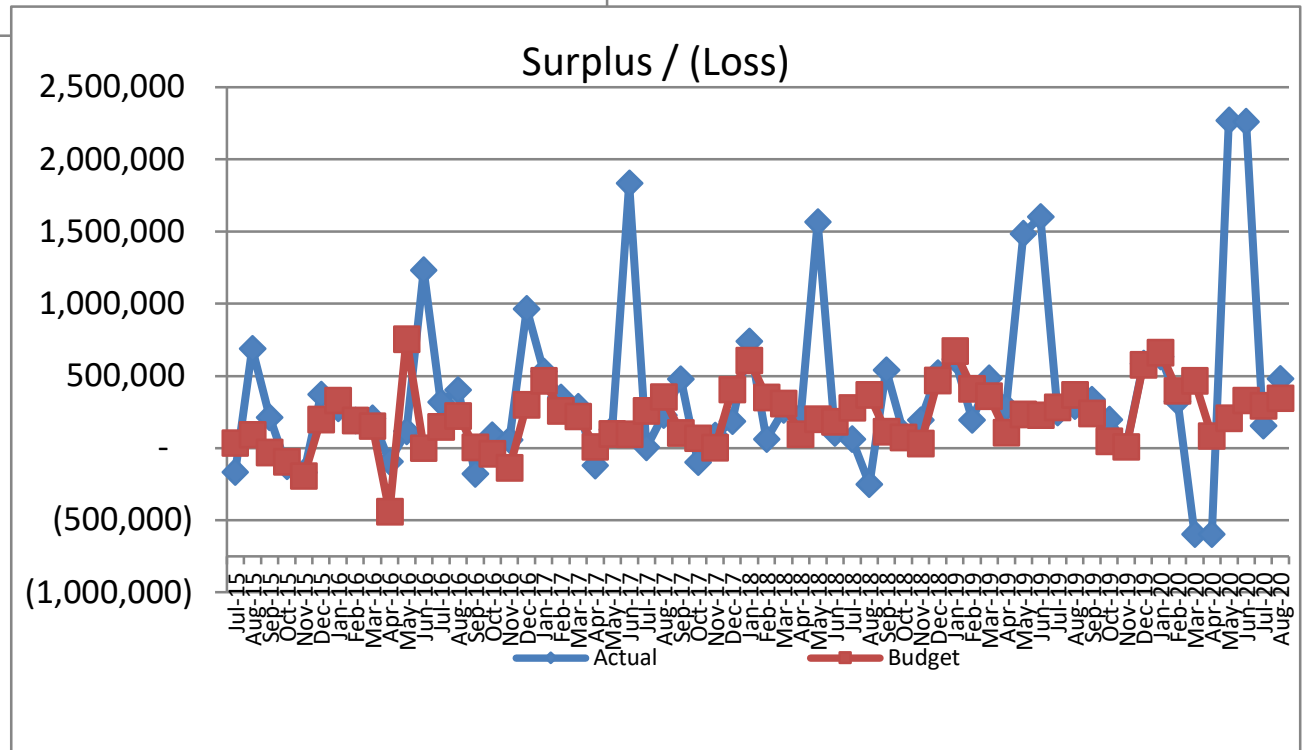
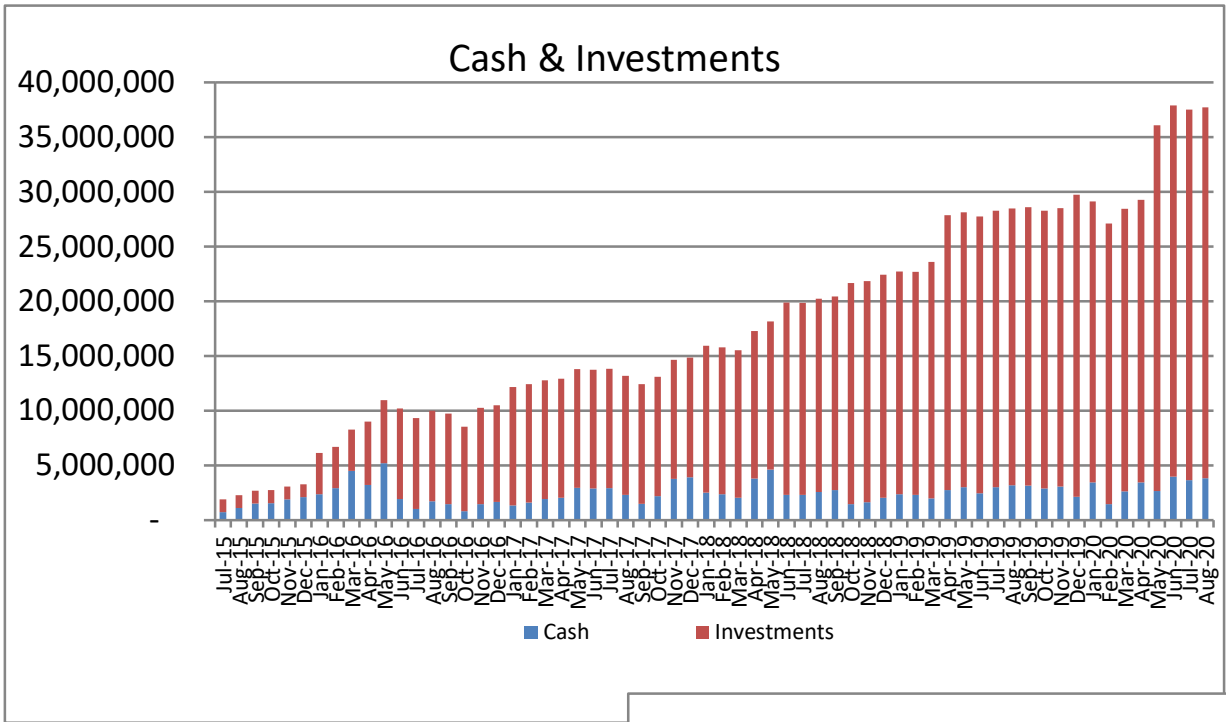
- Board Member Melnick - yes
- Board Member Baker- yes



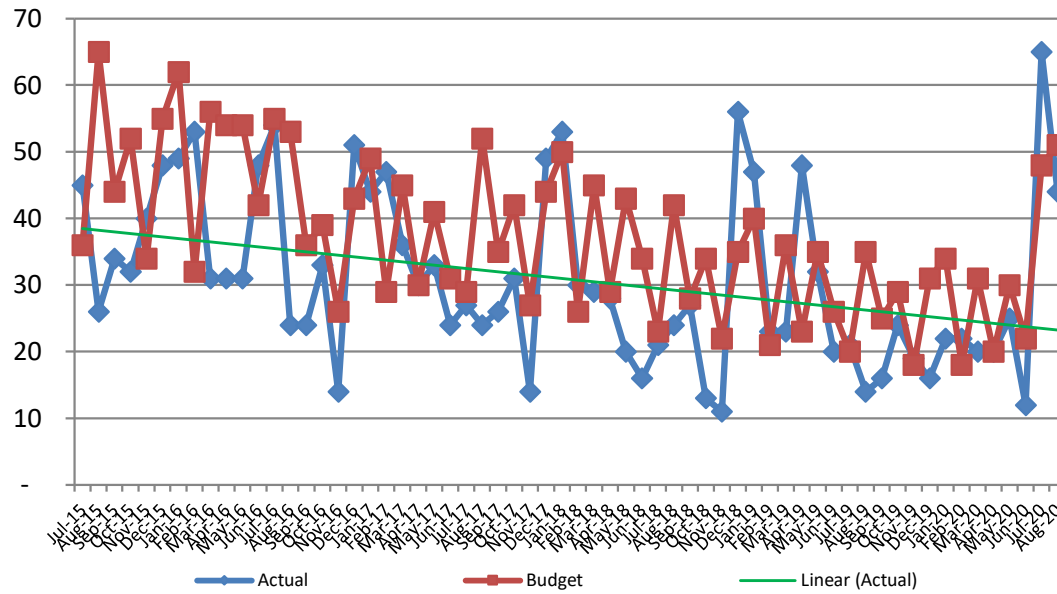
Finance Report
August 2020 Results

Summary for August 2020

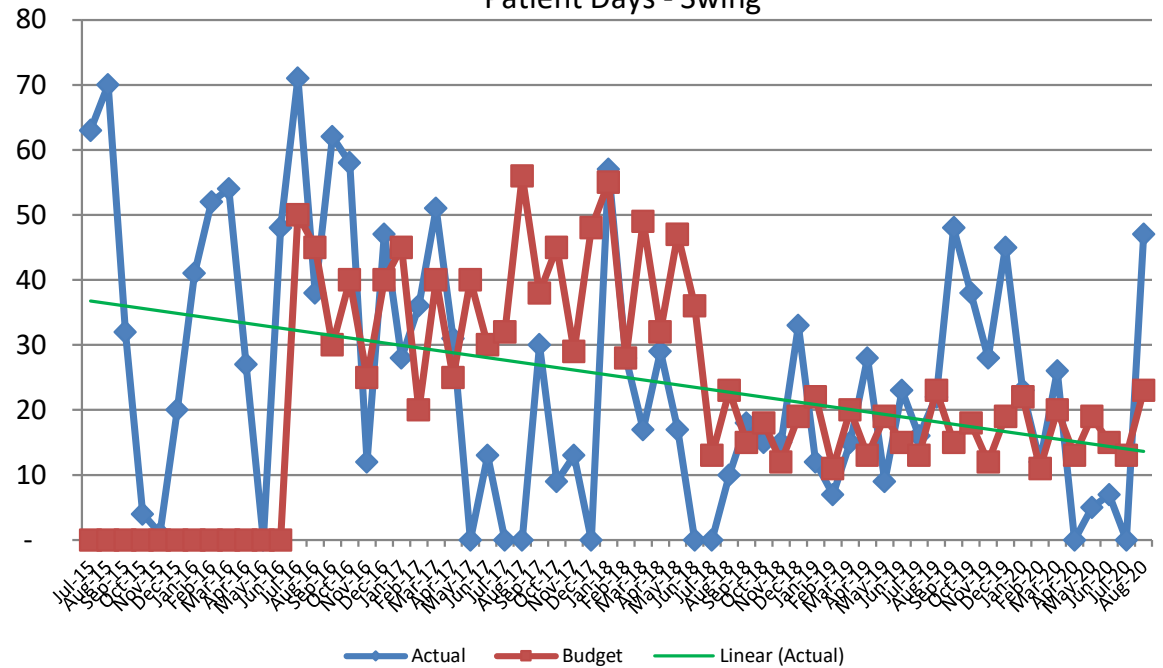
- Cash on hand \$ 3,808,255
Investments \$33,942,664
- Days Cash on hand, including investments with LAIF – 563
- Surplus of \$480,624 was higher than budget with lower Revenue Deductions
- Total Patient Revenue was 2.2% lower than Budget for the month
- Net Patient Revenue was 2.9% more than budget
- Total Expenses were 1.4% under budget

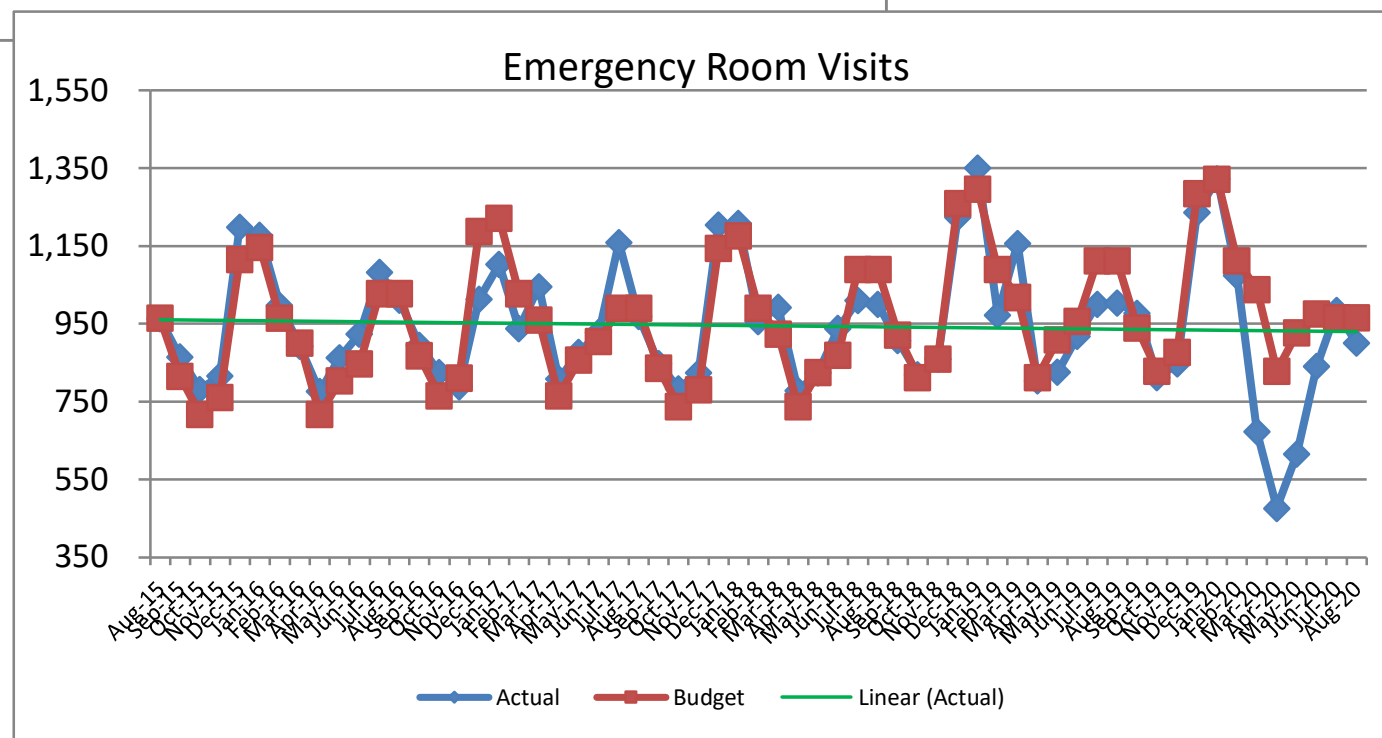
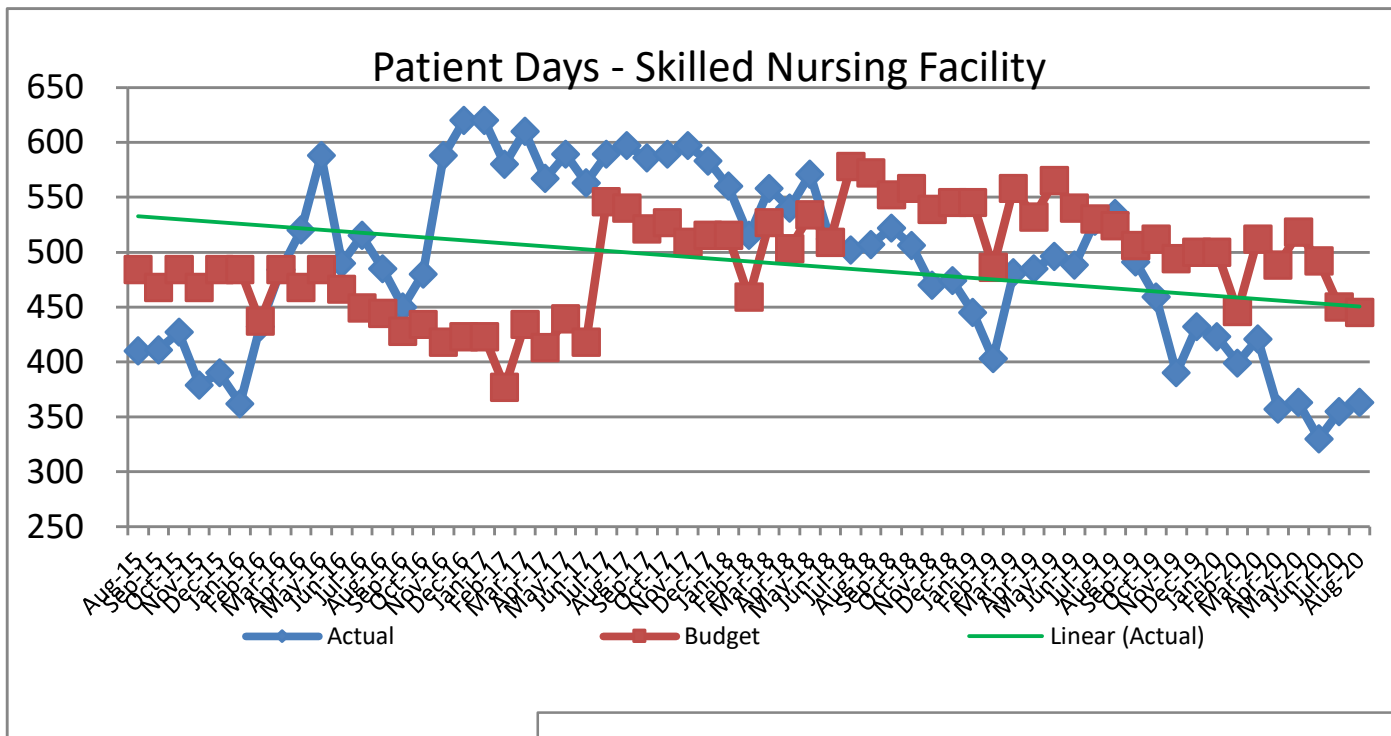


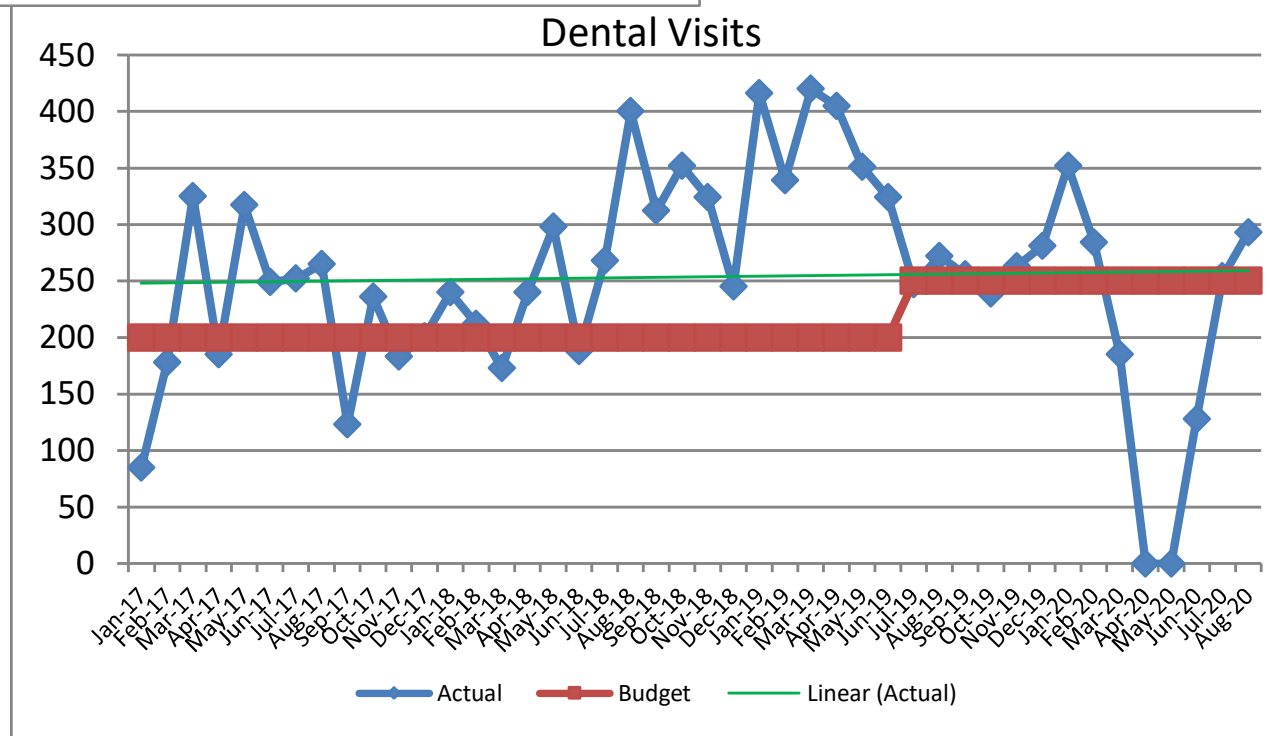
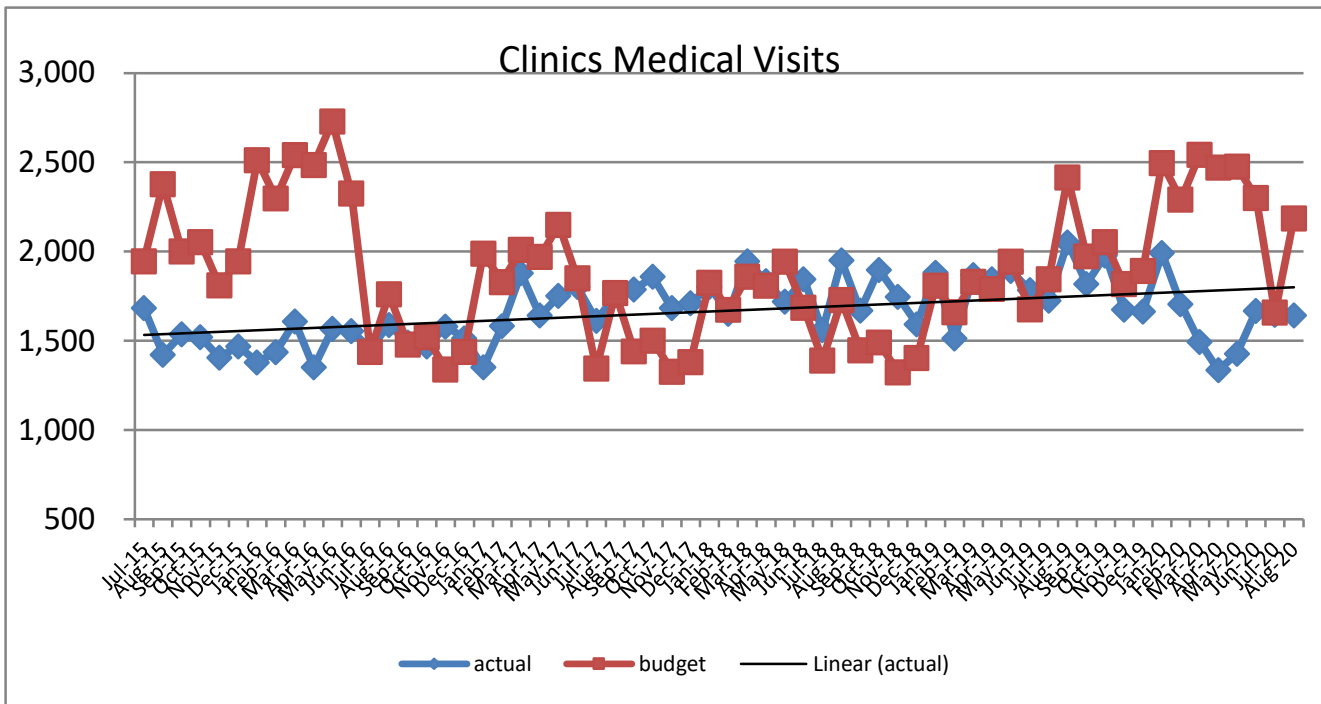
Patient Days - Acute

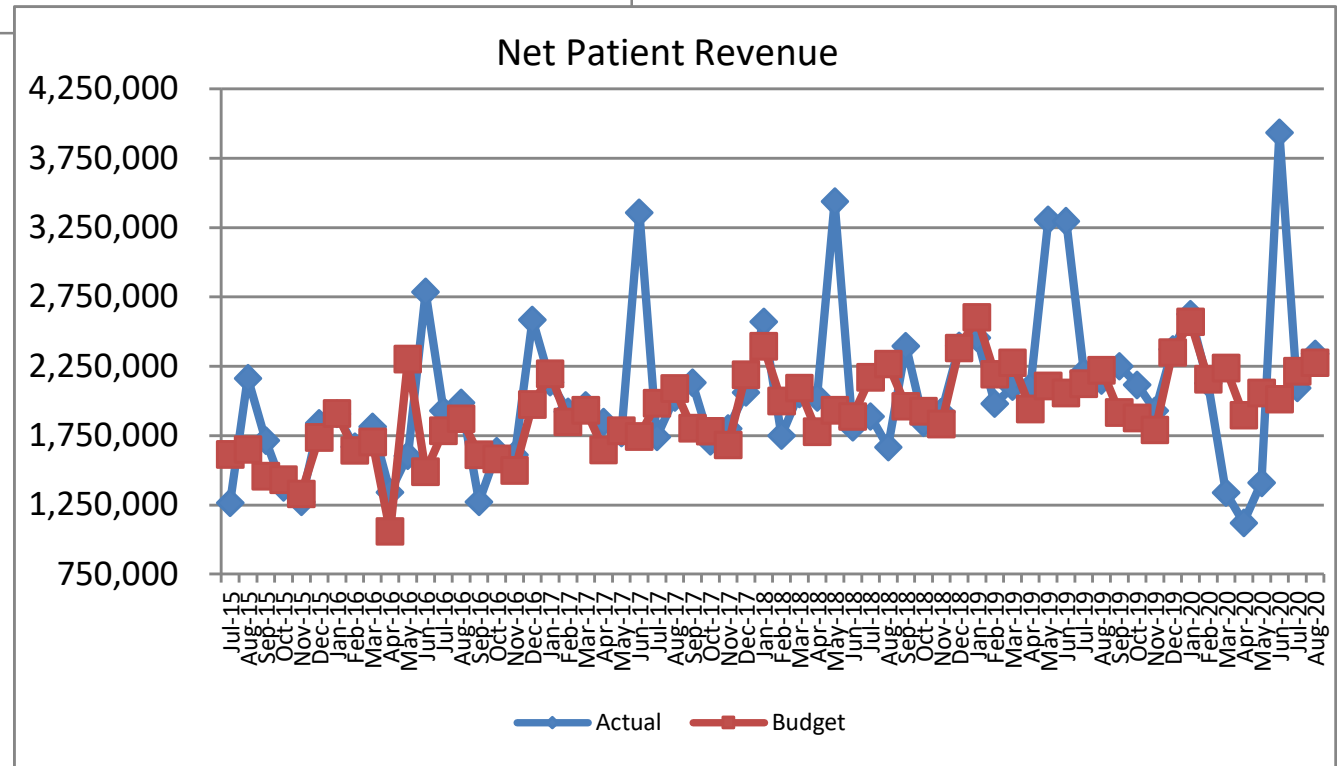
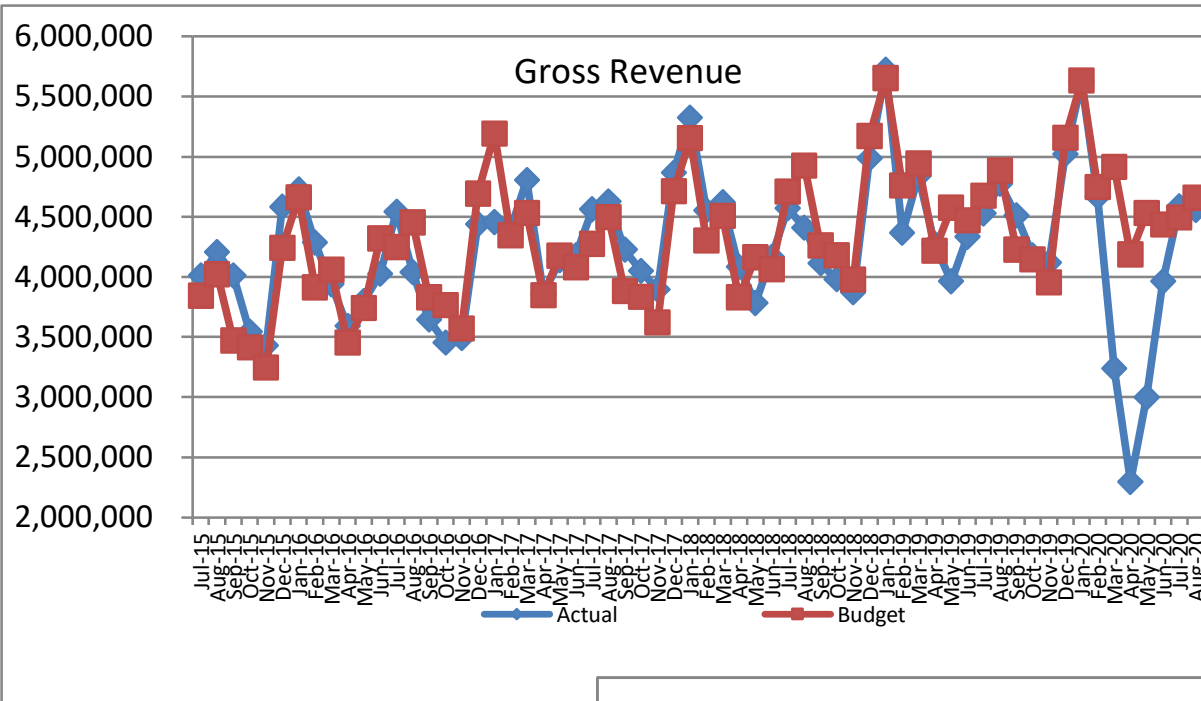


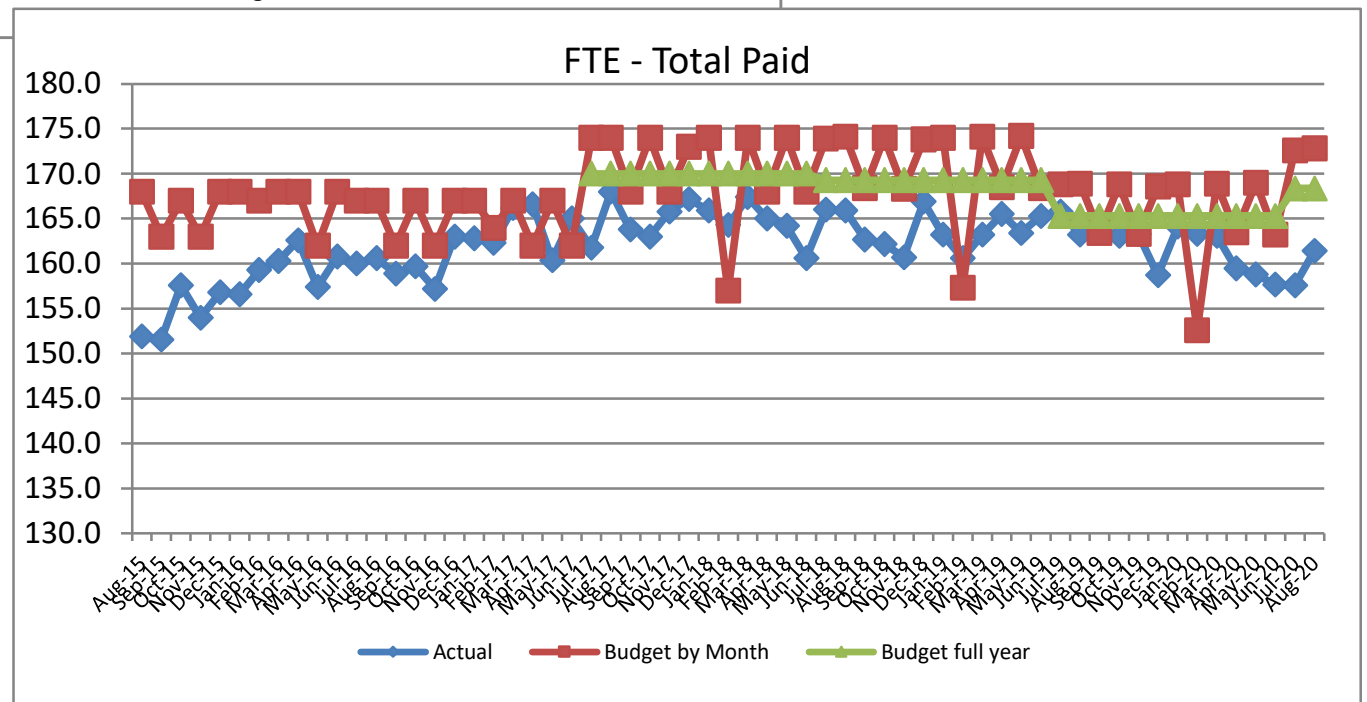
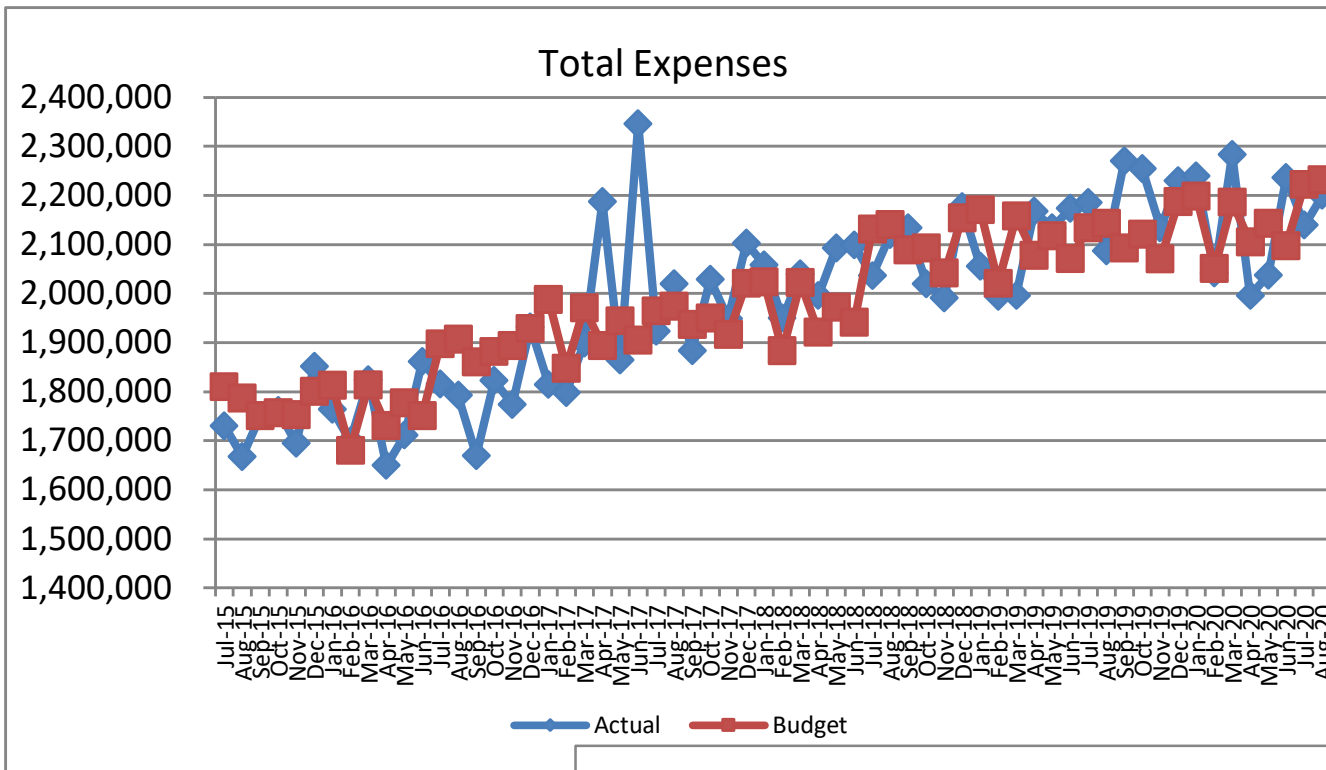
Patient Days - Swing

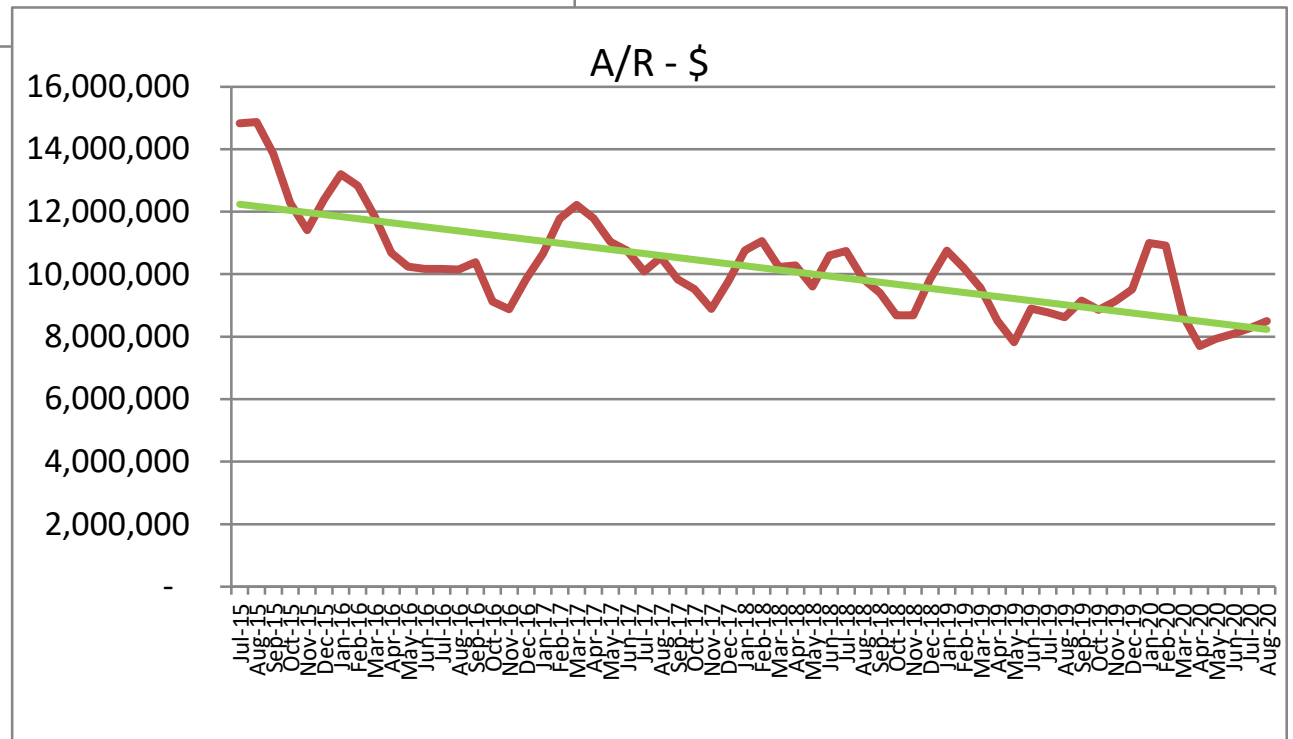
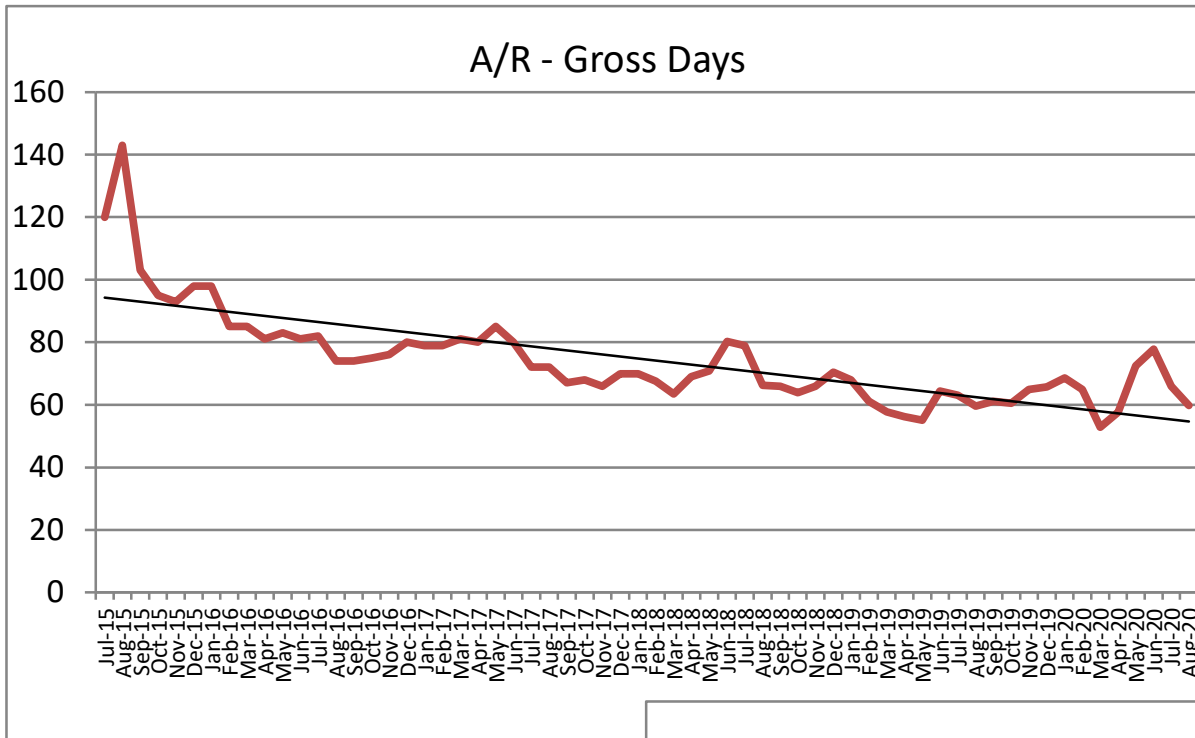














August 2020 Financial Results

For the month . . .

Total Patient Revenue for August 2020 was \$4,552,387 - this was 2.2% or \$104,684 less than budget. Inpatient revenue was again this month significantly over budget. ER revenue was right at (0.1% over) budget. Outpatient, Clinic, and SNF revenue were under budget.

Revenue deductions of \$2,211,743 were lower than budget by 7.1%.

Total Operating Revenue was \$2,478,529 – 4.4% higher than our budgeted amount.

Total Expenses of \$2,199,560 were 1.4% lower than budget.

Our Operating Cash and Investments total \$37,750,919 as of the end of month. Total days cash on hand as of the end of August 2020 were 563.

Key Statistics

Acute patient days of 44 were 14% lower than the budgeted number. Swing days of 47 for the month were just over two times the budgeted number. Skilled Nursing Facility days of 3563 were 18% lower than budget – our Average Daily Census was 11.7. ER Visits of 900 were 6.8% lower than budget. Clinics Medical visits continue under budget. We had 293 Dental visits for August.

FTE (Full Time Equivalents) continue to run under budget.

Year-to-Date (through 2 months of our Fiscal year)

Total patient revenue is 0.1% lower than budget

Total Operating Revenue is 2.4% lower than budget

Total Expenses are 2.6% lower than budget

Our Surplus of \$635,262 is 1.1% lower than budget

Bear Valley Community Healthcare District
Financial Statements August 31, 2020

Financial Highlights—Hospital
STATEMENT OF OPERATIONS

| | A | B | C | D | E | F | G | H | I | J |
|-----------------------------------|---------------|-----------|-----------|-----------|--------|--------------|-----------|-----------|-----------|--------|
| | Current Month | | | | | Year-to-Date | | | | |
| | FY 19/20 | FY 20/21 | | VARIANCE | | FY 19/20 | FY 20/21 | | VARIANCE | |
| | Actual | Actual | Budget | Amount | % | Actual | Actual | Budget | Amount | % |
| 1 Total patient revenue | 4,771,490 | 4,552,387 | 4,657,071 | (104,684) | -2.2% | 9,298,804 | 9,137,484 | 9,148,392 | (10,908) | -0.1% |
| 2 Total revenue deductions | 2,623,196 | 2,211,743 | 2,381,317 | (169,574) | -7.1% | 4,941,545 | 4,704,409 | 4,657,067 | 47,342 | 1.0% |
| 3 % Deductions | 55% | 49% | 51% | | | 53% | 51% | 51% | | |
| 4 Net Patient Revenue | 2,148,293 | 2,340,643 | 2,275,754 | 64,889 | 2.9% | 4,357,259 | 4,433,076 | 4,491,325 | (58,249) | -1.3% |
| 5 % Net to Gross | 45% | 51% | 49% | | | 47% | 49% | 49% | | |
| 6 Other Revenue | 26,718 | 137,886 | 99,183 | 38,703 | 39.0% | 30,788 | 143,607 | 198,366 | (54,759) | -27.6% |
| 7 Total Operating Revenue | 2,175,012 | 2,478,529 | 2,374,937 | 103,592 | 4.4% | 4,388,047 | 4,576,683 | 4,689,691 | (113,008) | -2.4% |
| 8 Total Expenses | 2,087,141 | 2,199,560 | 2,230,775 | (31,215) | -1.4% | 4,272,684 | 4,338,396 | 4,452,751 | (114,355) | -2.6% |
| 9 % Expenses | 44% | 48% | 48% | | | 46% | 47% | 49% | | |
| 10 Surplus (Loss) from Operations | 87,870 | 278,969 | 144,162 | 134,807 | -93.5% | 115,363 | 238,287 | 236,940 | 1,347 | -0.6% |
| 11 % Operating margin | 2% | 6% | 3% | | | 1% | 3% | 3% | | |
| 12 Total Non-operating | 203,612 | 201,655 | 202,538 | (883) | -0.4% | 423,158 | 396,975 | 405,076 | (8,101) | -2.0% |
| 13 Surplus/(Loss) | 291,483 | 480,624 | 346,700 | 133,924 | -38.6% | 538,521 | 635,262 | 642,016 | (6,754) | 1.1% |
| 14 % Total margin | 6% | 11% | 7% | | | 6% | 7% | 7% | | |

BALANCE SHEET

| | A | B | C | D | E |
|--------------------------------------|------------|------------|------------|----------|---------|
| | August | August | July | | |
| | FY 19/20 | FY 20/21 | FY 20/21 | VARIANCE | |
| | | | | Amount | % |
| 15 Gross Accounts Receivables | 8,622,831 | 8,505,117 | 8,284,648 | 220,469 | 2.7% |
| 16 Net Accounts Receivables | 2,710,149 | 2,709,676 | 2,503,802 | 205,874 | 8.2% |
| 17 % Net AR to Gross AR | 31% | 32% | 30% | | |
| 18 Days Gross AR | 69.6 | 59.7 | 66.0 | (6.3) | -9.5% |
| 19 Cash Collections | 1,996,983 | 2,093,482 | 1,726,921 | 366,561 | 21.2% |
| 20 Settlements/IGT Transactions | 21,168 | 35,700 | 55,209 | (19,509) | -35.3% |
| Stimulus Receipts | - | 40,450 | - | 40,450 | #DIV/0! |
| 21 Investments | 25,298,992 | 33,942,664 | 33,942,664 | - | 0.0% |
| 22 Cash on hand | 3,178,068 | 3,808,255 | 3,615,780 | 192,475 | 5.3% |
| 23 Total Cash & Invest | 28,477,060 | 37,750,919 | 37,558,444 | 192,475 | 0.5% |
| 24 Days Cash & Invest | 430 | 563 | 569 | (5) | -1.0% |
| Total Cash and Investments | 28,477,060 | 37,750,919 | | | |
| Increase Current Year vs. Prior Year | | 9,273,859 | | | |

Bear Valley Community Healthcare District
Financial Statements August 31, 2020

Statement of Operations

| | A | B | C | D | E | F | G | H | I | J |
|--|------------------|------------------|------------------|------------------|---------------|------------------|------------------|------------------|------------------|--------------|
| | Current Month | | | | | Year-to-Date | | | | |
| | FY 19/20 | FY 20/21 | | VARIANCE | | FY 19/20 | FY 20/21 | | VARIANCE | |
| | Actual | Actual | Budget | Amount | % | Actual | Actual | Budget | Amount | % |
| Gross Patient Revenue | | | | | | | | | | |
| 1 Inpatient | 109,683 | 249,801 | 160,089 | 89,712 | 56.0% | 242,059 | 465,050 | 288,084 | 176,966 | 61.4% |
| 2 Outpatient | 893,759 | 752,158 | 875,904 | (123,746) | -14.1% | 1,746,463 | 1,512,133 | 1,704,181 | (192,048) | -11.3% |
| 3 Clinic Revenue | 413,535 | 343,539 | 385,690 | (42,151) | -10.9% | 783,391 | 673,354 | 719,763 | (46,409) | -6.4% |
| 4 Emergency Room | 3,116,633 | 3,044,910 | 3,043,045 | 1,865 | 0.1% | 6,054,477 | 6,166,878 | 6,051,678 | 115,200 | 1.9% |
| 5 Skilled Nursing Facility | 237,879 | 161,978 | 192,343 | (30,365) | -15.8% | 472,415 | 320,070 | 384,686 | (64,616) | -16.8% |
| 6 Total patient revenue | 4,771,490 | 4,552,387 | 4,657,071 | (104,684) | -2.2% | 9,298,804 | 9,137,484 | 9,148,392 | (10,908) | -0.1% |
| Revenue Deductions | | | | | | | | | | |
| 7 Contractual Allow | 2,523,579 | 2,218,801 | 2,103,286 | 115,515 | 5.5% | 4,572,213 | 4,479,074 | 4,113,494 | 365,580 | 8.9% |
| 8 Contractual Allow PY | (150,040) | (396,823) | - | (396,823) | #DIV/0! | (250,040) | (496,823) | - | (496,823) | #DIV/0! |
| 9 Charity Care | 10,036 | 13,142 | 14,640 | (1,498) | -10.2% | 31,807 | 38,170 | 28,623 | 9,547 | 33.4% |
| 10 Administrative | (337) | 9,457 | 6,850 | 2,607 | 38.1% | 8,776 | 5,511 | 13,392 | (7,881) | -58.8% |
| 11 Policy Discount | 16,516 | 11,862 | 17,075 | (5,213) | -30.5% | 27,725 | 29,352 | 33,383 | (4,031) | -12.1% |
| 12 Employee Discount | 3,870 | 5,909 | 4,732 | 1,177 | 24.9% | 11,720 | 13,570 | 9,251 | 4,319 | 46.7% |
| 13 Bad Debts | 160,654 | 240,011 | 234,734 | 5,277 | 2.2% | 423,629 | 496,684 | 458,924 | 37,760 | 8.2% |
| 14 Denials | 58,918 | 109,385 | - | 109,385 | #DIV/0! | 115,715 | 138,871 | - | 138,871 | #DIV/0! |
| 15 Total revenue deductions | 2,623,196 | 2,211,743 | 2,381,317 | (169,574) | -7.1% | 4,941,545 | 4,704,409 | 4,657,067 | 47,342 | 1.0% |
| 16 Net Patient Revenue | 2,148,293 | 2,340,643 | 2,275,754 | 64,889 | 2.9% | 4,357,259 | 4,433,076 | 4,491,325 | (58,249) | -1.3% |
| gross revenue including Prior Year Contractual Allowances as a percent to gross revenue WO PY and Other CA | 40.2% | 40.2% | | 40.2% | | 40.2% | 447.4% | 447.4% | 0.0% | |
| | 39.2% | 39.2% | | 39.2% | | 39.2% | 437.2% | 437.2% | 0.0% | |
| 17 Other Revenue | 26,718 | 137,886 | 99,183 | 38,703 | 39.0% | 30,788 | 143,607 | 198,366 | (54,759) | -27.6% |
| 18 Total Operating Revenue | 2,175,012 | 2,478,529 | 2,374,937 | 103,592 | 4.4% | 4,388,047 | 4,576,683 | 4,689,691 | (113,008) | -2.4% |
| Expenses | | | | | | | | | | |
| 19 Salaries | 920,881 | 956,216 | 897,635 | 58,581 | 6.5% | 1,830,680 | 1,881,622 | 1,794,172 | 87,450 | 4.9% |
| 20 Employee Benefits | 285,924 | 271,080 | 314,197 | (43,117) | -13.7% | 600,088 | 591,447 | 627,462 | (36,015) | -5.7% |
| 21 Registry | - | 11,553 | - | 11,553 | #DIV/0! | - | 11,553 | - | 11,553 | #DIV/0! |
| 22 Salaries and Benefits | 1,206,805 | 1,238,850 | 1,211,832 | 27,018 | 2.2% | 2,430,768 | 2,484,623 | 2,421,634 | 62,989 | 2.6% |
| 23 Professional fees | 134,001 | 162,933 | 182,095 | (19,162) | -10.5% | 361,413 | 328,058 | 364,190 | (36,132) | -9.9% |
| 24 Supplies | 146,720 | 154,942 | 168,953 | (14,011) | -8.3% | 303,757 | 263,210 | 332,477 | (69,267) | -20.8% |
| 25 Utilities | 47,425 | 34,590 | 48,190 | (13,600) | -28.2% | 92,974 | 68,525 | 94,423 | (25,898) | -27.4% |
| 26 Repairs and Maintenance | 29,353 | 48,999 | 50,283 | (1,284) | -2.6% | 68,218 | 106,779 | 100,566 | 6,213 | 6.2% |
| 27 Purchased Services | 319,068 | 353,033 | 354,626 | (1,593) | -0.4% | 622,015 | 685,951 | 709,875 | (23,924) | -3.4% |
| 28 Insurance | 31,410 | 11,090 | 37,371 | (26,281) | -70.3% | 63,410 | 71,953 | 74,742 | (2,789) | -3.7% |
| 29 Depreciation | 82,105 | 91,295 | 80,156 | 11,139 | 13.9% | 164,210 | 182,590 | 160,312 | 22,278 | 13.9% |
| 30 Rental and Leases | 11,891 | 16,590 | 27,931 | (11,341) | -40.6% | 23,901 | 35,739 | 55,862 | (20,123) | -36.0% |
| 32 Dues and Subscriptions | 5,446 | 6,659 | 6,318 | 341 | 5.4% | 12,576 | 13,928 | 12,636 | 1,292 | 10.2% |
| 33 Other Expense | 72,916 | 80,579 | 63,020 | 17,559 | 27.9% | 129,441 | 97,040 | 126,034 | (28,994) | -23.0% |
| 34 Total Expenses | 2,087,141 | 2,199,560 | 2,230,775 | (31,215) | -1.4% | 4,272,684 | 4,338,396 | 4,452,751 | (114,355) | -2.6% |
| 35 Surplus (Loss) from Operations | 87,870 | 278,969 | 144,162 | 134,807 | -93.5% | 115,363 | 238,287 | 236,940 | 1,347 | -0.6% |
| Non-Operating Income | | | | | | | | | | |
| 37 Tax Revenue | 201,917 | 204,167 | 204,167 | - | 0.0% | 403,834 | 408,334 | 408,334 | - | 0.0% |
| 38 Other non-operating | 9,000 | 4,102 | 5,750 | (1,649) | -28.7% | 34,040 | 2,422 | 11,500 | (9,079) | -78.9% |
| Interest Income | 286 | 726 | 100 | 626 | 626.4% | 586 | 940 | 200 | 740 | 370.2% |
| Interest Expense | (7,590) | (7,340) | (7,479) | 139 | -1.9% | (15,302) | (14,721) | (14,958) | 237 | -1.6% |
| IGT Expense | - | - | - | - | #DIV/0! | - | - | - | - | #DIV/0! |
| 39 Total Non-operating | 203,612 | 201,655 | 202,538 | (883) | -0.4% | 423,158 | 396,975 | 405,076 | (8,101) | -2.0% |
| 40 Surplus/(Loss) | 291,483 | 480,624 | 346,700 | 133,924 | -38.6% | 538,521 | 635,262 | 642,016 | (6,754) | -1.1% |

**Bear Valley Community Healthcare District
Financial Statements**

Current Year Trending Statement of Operations

A Statement of Operations—CURRENT YEAR 2021

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | |
|---------------------------------------|------------------|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------------|
| | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | June | YTD |
| Gross Patient Revenue | | | | | | | | | | | | | |
| 1 Inpatient | 215,249 | 249,801 | | | | | | | | | | | 465,050 |
| 2 Outpatient | 759,975 | 752,158 | | | | | | | | | | | 1,512,133 |
| 3 Clinic | 329,815 | 343,539 | | | | | | | | | | | 673,354 |
| 4 Emergency Room | 3,121,968 | 3,044,910 | | | | | | | | | | | 6,166,878 |
| 5 Skilled Nursing Facility | 158,091 | 161,978 | | | | | | | | | | | 320,070 |
| 6 Total patient revenue | 4,585,098 | 4,552,387 | - | - | - | - | - | - | - | - | - | - | 9,137,484 |
| Revenue Deductions | C/A 0.49 | 0.49 | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | 0.49 |
| 7 Contractual Allow | 2,260,273 | 2,218,801 | | | | | | | | | | | 4,479,074 |
| 8 Contractual Allow PY | (100,000) | (396,823) | | | | | | | | | | | (496,823) |
| 9 Charity Care | 25,028 | 13,142 | | | | | | | | | | | 38,170 |
| 10 Administrative | (3,946) | 9,457 | | | | | | | | | | | 5,511 |
| 11 Policy Discount | 17,491 | 11,862 | | | | | | | | | | | 29,352 |
| 12 Employee Discount | 7,661 | 5,909 | | | | | | | | | | | 13,570 |
| 13 Bad Debts | 256,673 | 240,011 | | | | | | | | | | | 496,684 |
| 14 Denials | 29,487 | 109,385 | | | | | | | | | | | 138,871 |
| Total revenue deductions | 2,492,666 | 2,211,743 | - | - | - | - | - | - | - | - | - | - | 4,704,409 |
| 16 Net Patient Revenue | 2,092,432 | 2,340,643 | - | - | - | - | - | - | - | - | - | - | 4,433,076 |
| net / tot pat rev | 45.6% | 51.4% | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | 48.5% |
| 17 Other Revenue | 5,722 | 137,886 | | | | | | | | | | | 143,607 |
| 18 Total Operating Revenue | 2,098,154 | 2,478,529 | - | - | - | - | - | - | - | - | - | - | 4,576,683 |
| Expenses | | | | | | | | | | | | | |
| 19 Salaries | 925,406 | 956,216 | | | | | | | | | | | 1,881,622 |
| 20 Employee Benefits | 320,367 | 271,080 | | | | | | | | | | | 591,447 |
| 21 Registry | - | 11,553 | | | | | | | | | | | 11,553 |
| 22 Salaries and Benefits | 1,245,773 | 1,238,850 | - | - | - | - | - | - | - | - | - | - | 2,484,623 |
| 23 Professional fees | 165,124 | 162,933 | | | | | | | | | | | 328,058 |
| 24 Supplies | 108,268 | 154,942 | | | | | | | | | | | 263,210 |
| 25 Utilities | 33,935 | 34,590 | | | | | | | | | | | 68,525 |
| 26 Repairs and Maintenance | 57,780 | 48,999 | | | | | | | | | | | 106,779 |
| 27 Purchased Services | 332,918 | 353,033 | | | | | | | | | | | 685,951 |
| 28 Insurance | 60,863 | 11,090 | | | | | | | | | | | 71,953 |
| 29 Depreciation | 91,295 | 91,295 | | | | | | | | | | | 182,590 |
| 30 Rental and Leases | 19,149 | 16,590 | | | | | | | | | | | 35,739 |
| 32 Dues and Subscriptions | 7,269 | 6,659 | | | | | | | | | | | 13,928 |
| 33 Other Expense | 16,461 | 80,579 | | | | | | | | | | | 97,040 |
| 34 Total Expenses | 2,138,836 | 2,199,560 | - | - | - | - | - | - | - | - | - | - | 4,338,396 |
| Surplus (Loss) from Operations | (40,683) | 278,969 | - | - | - | - | - | - | - | - | - | - | 238,287 |
| Non-Operating Income | | | | | | | | | | | | | |
| 37 Tax Revenue | 204,167 | 204,167 | | | | | | | | | | | 408,334 |
| 38 Other non-operating | (1,680) | 4,102 | | | | | | | | | | | 2,422 |
| Interest Income | 214 | 726 | | | | | | | | | | | 940 |
| Interest Expense | (7,381) | (7,340) | | | | | | | | | | | (14,721) |
| IGT Expense | - | - | | | | | | | | | | | - |
| 39 Total Non-operating | 195,320 | 201,655 | - | - | - | - | - | - | - | - | - | - | 396,975 |
| 40 Surplus/(Loss) | 154,638 | 480,624 | - | - | - | - | - | - | - | - | - | - | 635,262 |

2020-2021 Actual BS

BALANCE SHEET

| | PY | | |
|---|------------|------------|------------|
| | July | Aug | June |
| ASSETS: | | | |
| Current Assets | | | |
| Cash and Cash Equivalents (Includes CD's) | 3,615,780 | 3,808,255 | 3,981,146 |
| Gross Patient Accounts Receivable | 8,283,966 | 8,504,189 | 8,079,622 |
| Less: Reserves for Allowances & Bad Debt | 5,780,164 | 5,794,514 | 5,761,024 |
| Net Patient Accounts Receivable | 2,503,802 | 2,709,676 | 2,318,898 |
| Tax Revenue Receivable | 2,450,000 | 2,450,000 | 52,606 |
| Other Receivables | -871,228 | -858,343 | -831,807 |
| Inventories | 195,677 | 206,729 | 178,033 |
| Prepaid Expenses | 513,673 | 474,367 | 313,818 |
| Due From Third Party Payers | 0 | 0 | |
| Due From Affiliates/Related Organizations | 0 | 0 | |
| Other Current Assets | 0 | 0 | |
| Total Current Assets | 8,407,704 | 8,790,683 | 6,012,695 |
| Assets Whose Use is Limited | | | |
| Investments | 33,942,664 | 33,942,664 | 33,942,664 |
| Other Limited Use Assets | 144,375 | 144,375 | 144,375 |
| Total Limited Use Assets | 34,087,039 | 34,087,039 | 34,087,039 |
| Property, Plant, and Equipment | | | |
| Land and Land Improvements | 3,063,051 | 3,063,051 | 3,063,051 |
| Building and Building Improvements | 10,157,771 | 10,157,771 | 10,157,771 |
| Equipment | 13,039,965 | 13,118,413 | 12,998,413 |
| Construction In Progress | 299,400 | 350,846 | 216,365 |
| Capitalized Interest | | | |
| Gross Property, Plant, and Equipment | 26,560,187 | 26,690,082 | 26,435,600 |
| Less: Accumulated Depreciation | 15,717,377 | 15,808,672 | 15,626,082 |
| Net Property, Plant, and Equipment | 10,842,809 | 10,881,409 | 10,809,518 |
| TOTAL UNRESTRICTED ASSETS | 53,337,552 | 53,759,131 | 50,909,251 |
| Restricted Assets | 0 | 0 | 0 |
| TOTAL ASSETS | 53,337,552 | 53,759,131 | 50,909,251 |

2020-2021 Actual BS

BALANCE SHEET

| | PY | | |
|--|------------|------------|------------|
| | July | Aug | June |
| LIABILITIES: | | | |
| Current Liabilities | | | |
| Accounts Payable | 996,145 | 982,173 | 1,092,307 |
| Notes and Loans Payable | | | |
| Accrued Payroll | 1,038,708 | 1,113,869 | 837,369 |
| Patient Refunds Payable | | | |
| Due to Third Party Payers (Settlements) | 7,832,693 | 7,909,286 | 7,917,421 |
| Advances From Third Party Payers | | | |
| Current Portion of Def Rev - Txs, | 2,245,833 | 2,081,666 | 0 |
| Current Portion - LT Debt | 40,000 | 40,000 | 40,000 |
| Current Portion of AB915 | | | |
| Other Current Liabilities (Accrued Interest & Accrued Other) | 14,801 | 22,141 | 7,420 |
| Total Current Liabilities | 12,168,180 | 12,149,135 | 9,894,516 |
| Long Term Debt | | | |
| USDA Loan | 2,815,000 | 2,815,000 | 2,815,000 |
| Leases Payable | 0 | 0 | 0 |
| Less: Current Portion Of Long Term Debt | 0 | 0 | 0 |
| Total Long Term Debt (Net of Current) | 2,815,000 | 2,815,000 | 2,815,000 |
| Other Long Term Liabilities | | | |
| Deferred Revenue | 0 | 0 | 0 |
| Other | 0 | 0 | |
| Total Other Long Term Liabilities | 0 | 0 | 0 |
| TOTAL LIABILITIES | 14,983,180 | 14,964,135 | 12,709,517 |
| Fund Balance | | | |
| Unrestricted Fund Balance | 38,199,734 | 38,199,734 | 32,182,080 |
| Temporarily Restricted Fund Balance | 0 | 0 | |
| Equity Transfer from FRHG | 0 | 0 | |
| Net Revenue/(Expenses) | 154,638 | 635,262 | 6,017,654 |
| TOTAL FUND BALANCE | 38,354,372 | 38,834,996 | 38,199,734 |
| TOTAL LIABILITIES & FUND BALANCE | 53,337,552 | 53,799,131 | 50,909,251 |

| Units of Service For the period ending August 31, 2020 | | | | | | | | | | | | |
|---|-------------|----------------|--------------|---------------|---------------|-----------------------------------|--------------|----------------|--------------|--------------|---------------|---------------|
| 31 | | | | | | 62 | | | | | | |
| Current Month | | | | | | Bear Valley Community Hospital | | | | | | |
| | | | | | | Year-To-Date | | | | | | |
| Aug-20 | Aug-19 | Actual -Budget | | Act.-Act. | | Aug-20 | Aug-19 | Actual -Budget | | Act.-Act. | | |
| Actual | Budget | Actual | Variance | Var % | Var % | Actual | Budget | Actual | Variance | Var % | Var % | |
| 44 | 51 | 24 | (7) | -13.7% | 83.3% | Med Surg Patient Days | 109 | 99 | 45 | 10 | 10.1% | 142.2% |
| 47 | 23 | 10 | 24 | 104.3% | 370.0% | Swing Patient Days | 47 | 36 | 10 | 11 | 30.6% | 370.0% |
| 363 | 445 | 507 | (82) | -18.4% | -28.4% | SNF Patient Days | 718 | 895 | 1,009 | (177) | -19.8% | -28.8% |
| 454 | 519 | 541 | (65) | -12.5% | -16.1% | Total Patient Days | 874 | 1,030 | 1,064 | (156) | -15.1% | -17.9% |
| 9 | 13 | 12 | (4) | -30.8% | -25.0% | Acute Admissions | 25 | 26 | 19 | (1) | -3.8% | 31.6% |
| 10 | 13 | 11 | (3) | -23.1% | -9.1% | Acute Discharges | 22 | 26 | 18 | (4) | -15.4% | 22.2% |
| 4.4 | 3.9 | 2.2 | 0.5 | 12.2% | 101.7% | Acute Average Length of Stay | 5.0 | 3.8 | 2.5 | 1.1 | 30.1% | 98.2% |
| 1.4 | 1.6 | 0.8 | (0.2) | -13.7% | 83.3% | Acute Average Daily Census | 1.8 | 2 | 0.7 | 0.2 | 10.1% | 142.2% |
| 13.2 | 15.1 | 16.7 | (1.9) | -12.4% | -20.7% | SNF/Swing Avg Daily Census | 12.3 | 15 | 16.4 | (2.7) | -17.8% | -24.9% |
| 14.6 | 16.7 | 17.5 | (2.1) | -12.5% | -16.1% | Total Avg. Daily Census | 14.1 | 17 | 17.2 | (2.5) | -15.1% | -17.9% |
| 33% | 37% | 39% | -5% | -12.5% | -16.1% | % Occupancy | 31% | 37% | 38% | -6% | -15.1% | -17.9% |
| 3 | 12 | 10 | (9) | -75.0% | -70.0% | Emergency Room Admitted | 12 | 24 | 22 | (12) | -50.0% | -45.5% |
| 897 | 954 | 1,988 | (57) | -6.0% | -54.9% | Emergency Room Discharged | 1,873 | 1,908 | 1,988 | (35) | -1.8% | -5.8% |
| 900 | 966 | 1,998 | (66) | -6.8% | -55.0% | Emergency Room Total | 1,885 | 1,932 | 2,010 | (47) | -2.4% | -6.2% |
| 29 | 31 | 64 | (2) | -6.8% | -55.0% | ER visits per calendar day | 30 | 31 | 32 | (1) | -2.4% | -6.2% |
| 33% | 92% | 83% | 44% | 48.1% | -60.0% | % Admits from ER | 48% | 92% | 116% | 8% | 9.0% | -58.5% |
| 1 | - | - | 1 | 0.0% | #DIV/0! | Surgical Procedures I/P | 1 | - | - | 1 | 0.0% | #DIV/0! |
| 12 | 9 | 8 | 3 | 33.3% | 50.0% | Surgical Procedures O/P | 12 | 18 | 16 | (6) | -33.3% | -25.0% |
| 13 | 9 | 8 | 4 | 44.4% | 62.5% | TOTAL Procedures | 13 | 18 | 16 | (5) | -27.8% | -18.8% |
| 1,013 | 774 | 468 | 239 | 30.9% | 116.5% | Surgical Minutes Total | 1,013 | 1,548 | 1,452 | (535) | -34.6% | -30.2% |

Units of Service
For the period ending August 31, 2020

| Current Month | | | | | | Bear Valley Community Hospital | | | | | | Year-To-Date | | | |
|---------------|--------------|--------------|----------------|---------------|---------------|-----------------------------------|--------------|--------------|--------------|----------------|---------------|--------------|--|--|--|
| Aug-20 | | Aug-19 | Actual -Budget | | Act.-Act. | | Aug-20 | | Aug-19 | Actual -Budget | | Act.-Act. | | | |
| Actual | Budget | Actual | Variance | Var % | Var % | | Actual | Budget | Actual | Variance | Var % | Var % | | | |
| 5,790 | 6,655 | 6,900 | (865) | -13.0% | -16.1% | Lab Procedures | 12,276 | 13,233 | 1,657 | (957) | -7.2% | 640.9% | | | |
| 720 | 901 | 812 | (181) | -20.1% | -11.3% | X-Ray Procedures | 1,522 | 1,734 | 1,020 | (212) | -12.2% | 49.2% | | | |
| 389 | 311 | 273 | 78 | 25.1% | 42.5% | C.T. Scan Procedures | 761 | 619 | 596 | 142 | 22.9% | 27.7% | | | |
| 214 | 216 | 229 | (2) | -0.9% | -6.6% | Ultrasound Procedures | 423 | 408 | 473 | 15 | 3.7% | -10.6% | | | |
| 38 | 54 | 67 | (16) | -29.6% | -43.3% | Mammography Procedures | 84 | 108 | 98 | (24) | -22.2% | -14.3% | | | |
| 245 | 321 | 271 | (76) | -23.7% | -9.6% | EKG Procedures | 525 | 642 | 571 | (117) | -18.2% | -8.1% | | | |
| 39 | 108 | 119 | (69) | -63.9% | -67.2% | Respiratory Procedures | 119 | 191 | 184 | (72) | -37.7% | -35.3% | | | |
| 1,480 | 1,600 | 1,806 | (120) | -7.5% | -18.1% | Physical Therapy Procedures | 2,842 | 2,850 | 3,261 | (8) | -0.3% | -12.8% | | | |
| 1,643 | 2,186 | 1,950 | (543) | -24.8% | -15.7% | Primary Care Clinic Visits | 3,290 | 3,844 | 3,509 | (554) | -14.4% | -6.2% | | | |
| 293 | 250 | 400 | 43 | 17.2% | -26.8% | Specialty Clinic Visits | 547 | 500 | 668 | 47 | 9.4% | -18.1% | | | |
| 1,936 | 2,436 | 2,350 | (500) | -20.5% | -17.6% | Clinic | 3,837 | 4,344 | 4,177 | (507) | -11.7% | -8.1% | | | |
| 74 | 94 | 90 | (19) | -20.5% | -17.6% | Clinic visits per work day | 21 | 24 | 23 | (3) | -11.7% | -8.1% | | | |
| 17.7% | 19.00% | 22.20% | -1.30% | -6.84% | -20.27% | % Medicare Revenue | 16.55% | 19.00% | 20.90% | -2.45% | -12.89% | -20.81% | | | |
| 36.30% | 37.00% | 38.20% | -0.70% | -1.89% | -4.97% | % Medi-Cal Revenue | 34.50% | 37.00% | 36.10% | -2.50% | -6.76% | -4.43% | | | |
| 41.50% | 39.00% | 34.80% | 2.50% | 6.41% | 19.25% | % Insurance Revenue | 44.20% | 39.00% | 37.75% | 5.20% | 13.33% | 17.09% | | | |
| 4.50% | 5.00% | 4.80% | -0.50% | -10.00% | -6.25% | % Self-Pay Revenue | 4.75% | 5.00% | 5.25% | -0.25% | -5.00% | -9.52% | | | |
| 144.5 | 156.4 | 142.8 | (11.9) | -7.6% | 1.2% | Productive FTE's | 141.57 | 156.4 | 141.9 | (14.8) | -9.5% | -0.2% | | | |
| 161.4 | 172.8 | 165.9 | (11.4) | -6.6% | -2.8% | Total FTE's | 159.49 | 172.7 | 165.9 | (13.2) | -7.6% | -3.9% | | | |



CFO REPORT for

October 2020 Finance Committee and Board Meetings

OR Projects

In this year's budget we have included a total of \$23,200.00 for removal and replacement of LIM (Line Isolation Module) equipment in the OR / Surgery area. We have also budgeted \$80,000.00 for new baseboards, flooring, and wall repairs.

We are currently reviewing requirements for finalizing moving forward with these needs.

Staffing / FTE update

FTE (Full Time Equivalents) are running under budget so far this fiscal year. We are using some additional staff for screening of patients during this pandemic. We have an Assistant Manager in Lab to assist with additional testing and new equipment. We are moving forward with Behavioral Health Pilot Project (BHPP) as grant has been awarded (this will add one to two FTE to assist behavioral health patients). As we continue to move forward with OR / Surgery we are looking to need to add some staff hours to support surgery cases.

Vacuum Plant Replacement Project

Approximately two months ago original equipment (vacuum pump) failed. That system had a very old oil pump. We first had a motor fail, then when we went to replace the motor we noticed the external/mechanical parts to the pump were failing. We attempted to locate a replacement pump however they have been obsolete for many years. Shortly after, the pump actually self-destructed and we lost vacuum/suction for the entire facility. We were able to obtain rental pumps until we could get a temporary pump in place soon after the original pump failed. That was not easy considering the temporary pump weighs 450 lbs. Currently the facility is running on a rented pump sitting on the ground next to the original equipment.

We find that we need to replace this vacuum / suction equipment. Equipment cost is \$29,378.00. Installation cost is estimated to be less than \$20,000.00.

COVID19 Financial Updates

We have been awarded a Coronavirus Small Rural Hospital Improvement Program (COVID SHIP) grant. COVID SHIP is a federal grant to prevent, prepare for, and respond to the Coronavirus Public Health Emergency (COVID-19). This includes responding to the increased need for testing, clinical services, and equipment to meet the needs of the hospital's community as well as address financial and workforce challenges related to the impact of COVID-19 in their rural and remote area. The amount of the grant is \$84,317.